

# Annual Report 2010

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22 73 33 22 75 75 Report of the Board of Directors of Azienda elettrica ticinese to the Grand Council and the Council of State of the Republic and Canton of Ticino

Ladies and Gentlemen, Chairmen, State Councillors, Parliamentary Representatives,

in accordance with the provisions contained in article 5 of the Law instituting Azienda elettrica ticinese (LAET), we hereby submit for your approval (article 5, paragraph 2 LAET)

- the Board of Directors' management report for the year 2010
- the financial statements for the year 2010
- the proposal for allocation of profit
- the auditors' report.

The English version of the AET 2010 Annual Report is merely a translation: the official version is the Italian text.

## AET Group

## Key figures

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key figures	2010	2009	change
	CHF million	CHF million	in %
Operating income	1,550	1,475	5%
thereof			
Energy sales in Ticino	203	171	19%
Energy sales outside Ticino	1,291	1,252	3%
Operating result	48	55	-13%
Profit for the year	35	40	-13%
Cash flow before change in net current assets	59	62	-5%
Cash flow from operating activities	47	78	-40%
Equity	416	398	5%
Non-current assets	572	617	-7%
Balance sheet total	864	875	-1%
Employees of the Group (full time equivalent)	228	213	7%

	2010	2009	change
	GWh	GWh	in %
AET production	809	913	-11%
Energy from participations	895	1,046	-15%
Energy purchase	16,700	12,488	34%
Energy sales in Ticino	2,807	2,611	8%
Energy sales outside Ticino	15,564	11,804	32%



## Supply and production in Ticino

## **Evolution of payments to the State**





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## Board of Directors' management report

## **General considerations**

After the serious world crisis of 2008-2009, following the sudden collapse of the financial markets, economic growth is once again positive and the outlook can be considered moderately optimistic. There are, however, still some significant elements of economic and environmental fragility that generate instability and represent a serious threat to recovery. Driven by economic recovery, electricity consumption is rising again in Switzerland and in Ticino. All things considered, the market has not always been positive in the past: margins were narrow, the fluctuations of the euro damaged the sector, and pressure has been high.

The environmental disasters in the Gulf of Mexico in April 2010, and in Fukushima in March 2011, dramatically brought old issues on the use of two major energy resources used to meet global energy requirements to the forefront: oil (in particular offshore drilling) and nuclear energy. Long-term forecasts, now more than ever, are characterized by marked uncertainty. In the European and Swiss markets, even after taking the necessary steps to increase energy efficiency and savings, electricity consumption is destined to increase in the near future, and this may lead to energy supply problems and rising prices.

The Azienda elettrica ticinese faced considerable challenges in 2010: the liberalization of the energy market (the first phase began in 2009); a restructuring of the corporate organization in line with development in recent years; the exacting verification and consolidation of all current projects; and the recovery and development of new renewable energy projects in Ticino.

Business development was healthy in the principal markets, particularly in Italy, and Ticino distributors are renewing their contracts with AET, confirming that our prices for supplying energy are more than competitive.

After the major changes of 2009, in 2010 the Council of State appointed the remaining members of the Board of Directors, which completed the company reorganisation nominating the members of the Board of Management. The seventh member of the Board of Directors (lawyer Aron Camponovo) was appointed in June 2010.

During the year, company management was consolidated by hiring three area managers: lic. oec. HSG Flavio Kurzo (administration division), ETH engineer Edy Losa (projects and strategic investments division) and ETH engineer Fiorenzo Scerpella (grid division). The other members of the Board of Directors are company executives: CEO - Dr ETH Roberto Pronini, CO-CEO - lic. oec. publ. Claudio Nauer (management services division), STS engineer Stefano Sartori (production division) and Dr ETH Giorgio Tognola (trading and sales division). The supervisory bodies have also been consolidated, with a new internal auditor and the completion of the risk management organization process (hiring two people, to bring the number of assigned personnel up to four).

In terms of equity investments, the company disposed or reduced financial investments (in particular: REnInvest SA, PurEnergy SA, REI Spc Fund). Financial exposure towards subsidiaries was reduced thanks to the repayment of over CHF 30 million of advances paid by AET for the construction of the Mendrisio-Cagno cross-border power line.

Important steps were taken to develop renewable energy production in Ticino, both in terms of hydroelectric power, thanks to the Swiss Federal Railways (SBB) / Canton of Ticino / AET agreement for the exploitation of the Ritom reservoir, and in terms of production from new renewable sources with an investment in the San Gottardo wind farm and solar energy with the completion of AET's tenth photovoltaic plant in Ticino.

In October 2010, after over 20 years of negotiations, SBB, the Canton of Ticino and AET reached an agreement in principle for the exploitation of the hydroelectric power produced using the waters of Lake Ritom. This agreement in principle envisages the creation of a joint venture to manage the hydroelectric plants fed by the waters of Lake Ritom coming from Ticino, Uri and Graubünden. If the Cantonal Parliament approves the concession in 2012, "Ritom SA" will be a joint venture with SBB holding a 75% share and Canton of Ticino the remaining 25%.

The refurbishing of the plant will increase the plant power in respect of the environment. The "Ritom SA" joint venture will manage the existing and future plants required to collect, transport and accumulate the company's share of the water currently used today.

There are still other major challenges the company must face: the opening towards European markets, the second phase of the market foreseen liberalisation by the Federal Electricity Supply Act, policymaking in arising from the Cantonal Energy Plan (for different scenarios), and cooperation with the distributors operating in Ticino.

2010 was also characterized by significant media activity, in particular on company transactions made in previous years, participation in a German power plant, the acquisition of a majority share in the San Gottardo wind farm, and various acts of parliament pursuant to the activities of AET and its participations.

In March 2010, the Grand Council discussed the accounts for 2007 and 2008, in relation to the report of the AET's Public Mandate Control Commission filed by the auditors on the AET management of previous years. In the same parliamentary session, the Grand Council approved the AET investment in the German company Trianel Kohlenkraftwerk Lünen GmbH & Co. KG, the owner of a powerful thermoelectric plant. The Grand Council did not, however, authorize a second investment in a plant being planned in Krefeld, also in Germany. Following the resolution of the Grand Council, signatures were collected for an initiative that obliges AET to withdraw from investment in coal-fired power plants by 2015. The required number of signatures was obtained, and a popular vote held in June 2011 approved a counter-project voted by the Grand Council. The financial statements were prepared in accordance with the Swiss GAAP FER accounting standards. These standards guarantee greater transparency in financial statements as requested in the past by the auditors of the Grand Council and the authority in general. To guarantee full transparency in 2010 accounts, the 2009 reference figures of are restated to the Swiss GAAP FER standards: therefore the figures differ from those published for 2009, prepared in accordance with the Swiss Code of Obligations (CO).

Results in 2010 can be considered positive, both in terms of operating result and confirmation of the public mandate. The financial situation is healthy, and the new accounting criteria show the company is in a good position in terms of industry standards: equity represents 49% of the balance sheet total.

The accounting year was influenced by strong fluctuations in the CHF/EUR exchange rate, with the European currency losing 15% against the Swiss franc. Like other companies in the sector, AET registered loss on foreign exchange of CHF 6.7 million. Nevertheless, 2010 closed with a profit for the year of CHF 30 million (CHF 40 million in 2009, according to Swiss GAAP FER standards) and a profit of CHF 35 million in the consolidated financial statements (CHF 40 million in 2009, according to Swiss GAAP FER standards).

This report contains the necessary detailed information for the Grand Council and the Council of State.



## **Energy trading**

While 2009 will be remembered as an exceptional year for the production of hydroelectric power in Ticino, 2010 was a record year for consumption: electricity delivered to distributors and customers in Ticino increased by almost 200 GWh on 2009, corresponding to an increase of 7.4%. This growth is attributable in part to an increase in demand, supported by the economic recovery, and partly to we ather conditions (a cold winter followed by an exceptionally warm period in summer).

## Sales

In 2010, negotiations continued for the renewal of supply contracts with the Canton distributors. The "Aziende Municipalizzate Bellinzona" (AMB) renewed their faith in AET by signing a supply contract for 2011-2013. AMB also entered into a contract with AET for the sale of energy produced by the Morobbia plant. In December 2010, negotiations started for the renewal of contracts with the three companies based in the Mendrisio area, due to expire at the end of 2011.

AET further reduced its sale prices in 2010 by 0.5 cents/kWh for distributors who signed a new 2011 supply contract, and the discount was extended to 2012. This decision will affect AET results by around CHF 10 million per year, and replaces the earlier decision, also for 0.5 cents/kWh, which only applied to energy supplies for final consumers with an annual consumption of over 1 GWh. The distributors alone have the right to credit "AET discounts" to the final consumer in accordance with their own particular pricing policies (AET has no say in the matter).

As for the quality of energy delivered in the Canton, in cooperation with ENERTI (a company incorporated by the major cantonal distribution companies), AET significantly improved transparency and environmental sensitivity. Until 2009, roughly 80% of the energy supplied by AET was obtained from non-verifiable energy sources (energy for which the origin is unknown), while since 2010 AET is committed to declaring the source of all energy distibuted in Ticino. As proof of the company's sensitivity to environmental issues, the majority of energy delivered in the Canton since 2010 comes from renewable energy sources (hydroelectric power from Swiss and foreign sources), while the remainder is obtained from non-renewable energy sources (nuclear energy). AET has purchased the necessary guarantees of origin under its own responsibility, avoiding price increases to customers.

## **AET Italia**

In comparison to the previous year, there was a considerable rise in the number of AET Italia customers, with an increase of almost 50% in terms of energy supplied. The company's gross margin increased considerably thanks to a strategy focused on "small" customers that generate a higher-than-average profit margin. This strategy was characterized by the development of a "mini-network" for indirect sales, consisting of professionals in electricity sales: specialized companies, mainly from northern and central Italy, especially in The Marches.

AET called a tender for the allocation of transmission capacity between Switzerland and Italy, with the participation of major Italian and European operators.

AET Italia hired new human resources as a result of commercial development: a total of four people with the appropriate professional qualifications. The company also obtained ISO 9001 certification this year.

#### ETRM (Energy Trading Risk Management)

The implementation of the new energy trade management application continued in 2010, to replace the previous software used in the past. This modern, reliable and dynamic tool will mean transparent and efficient management of operations and business control. The basic risk management and portfolio management functions of the application have been operational since November. Full functionality of the software will be obtained in 2011, with the energy trading and turnover management functions.

## **Portfolio management**

From a meteorological point of view, 2010 began with fairly cold temperatures and heavy snowfall (essential for good production at the beginning of the summer season), but from an energy production point of view, hydroelectric power output was significantly lower than in 2009 for the same period. Spring and summer were characterized by fluctuation between cool periods (April) and very hot periods (July), with fairly regular precipitation (without heavy rainfall). From an energy production point of view, the best months for hydroelectric production were May and June (thanks to the melting snow), with normal figures for the third quarter of the year. The last part of the year was rather cold and damp, with temperatures dropping below the seasonal average. Voluminous rainfall produced a satisfactory hydroelectric output. Essentially, 2010 can be considered a "normal" year in terms of hydroelectric production.

As for other energy sources, 2010 was characterized by the prolonged shutdown of the Bugey nuclear power station, necessary to replace the steam generators: this significantly reduced the share of nuclear energy in the portfolio.

## Trading

Thanks to a strong economic recovery, energy prices quoted on the stock exchange increased. There were the following changes in the "spot" market compared to 2009:

- German stock exchange EEX +14%
- Swiss stock exchange SWISSIX +6.5%
- French stock exchange POWERNEXT +10%
- Italian stock exchange IPEX +0.5%.

The price trend was not uniform however: in the first quarter of the year there was a drop in price on the previous year, while in the second, third and fourth quarters of 2010 there were major increases on the previous year, mainly due to meteorological factors. There were no noticeable changes in the price level in Italy on the previous year.

The "forward" market was characterized by uncertainty and weakness: attempted recovery was followed by downturns, with a weak euro against the Swiss franc.

## **Production**

The annual production of the Leventina and Ponte Brolla hydroelectric plants was slightly higher than expected, amounting to 805 GWh. Hydroelectric plants were subject to routine maintenance and repairs, to guarantee production efficiency.

In spring 2010 the Leventina plants started providing regulation services (tertiary at first, then secondary) for Swissgrid. This is a new market outlet, which will let AET establish itself as a key player in the national electricity sector.

The major work done on the plants is described below.

The exciters of the generators were replaced in the **Stalvedro** plant (in addition to updating the technical material, these changes mean shorter generator maintenance times).

The 150 kV cables of three generators were replaced at the **Nuova Biaschina** plant, with the construction of a new route between the station and the substation. Group 1 was overhauled with changes made to the relevant command and control units, to improve service regulation management. The valve chamber of the **Tremorgio** plant was completely refurbished.

950 m<sup>3</sup> of material were removed to clean the **Val d'Ambra** reservoir, with a further 3,000 m<sup>3</sup> removed from the **Rodi** and **Nivo** reservoirs. Extraordinary maintenance was carried out on the **Airolo** reservoir.

A new photovoltaic system installed on the Castel San Pietro schools went into service in 2010: total power output is 53 kWp with an annual estimated production of 57 MWh.

In 2010, AET produced 408 MWh with 10 photovoltaic installations: enough to meet the energy requirements of around 100 homes. Plant production is in line with the volumes estimated in the design phase, and no major maintenance interventions were required.

**AET CoGen Srl** developed the Gavirate (I) district heating network: 1100 m were added to reach a total extension of around 3820 m, with a capacity of 4 MW. Work finished in the first half of 2010.

Through it's share in **Senco Holding** (50% AET and 50% SES), AET also holds an approximately 10% share in the **Dalpe I**, **Campo Vallemaggia** and **Cerentino** micro-plants. New plants are being planned in Ossasco, Buseno (GR) and Cauco (GR), with expansion in Campo Vallemaggia and Cerentino. The plants produce approximately 19 GWh of electricity per year.

## **Distribution grid**

As in previous years, work continued in 2010 to expand and modernize the transmission grid. The capacity of the 16 kV line connecting the ACR (Cantonal Waste Authority) plant producing energy from urban waste in Giubiasco was increased between Monte Carasso and Riazzino.

As mentioned above, the 150 kV cables were replaced in the Nuova Biaschina substation, while it was necessary to double the 50/16 kV transformation capacity with the addition of a second 25 MVA transformer and replace the old 16 kV plant (with work to be completed in 2011) in the Bodio industrial estate, to meet the new power requirements of AlpTransit Gotthard Ltd.

Major extraordinary maintenance was done on the secondary 50 kV plant of the Riazzino substation, which is particularly important to the transmission grid. A good part of the building was renovated and a new remote control system, based on the latest technologies, was installed.

In Vezia, preparatory work continued for the extension of the Pian Scairolo-Crespera cableway running north near the new SBB substation: the AET/SBB/AIL lines will run through about 1 km of cable.

AEM (the Massagno Electricity Board) contracted AET as head contractor for the design and construction of a new substation in Capriasca (work will be completed in 2012). The current AEM grid is supplied by the Gemmo substation (owned by Aziende Industriali di Lugano SA, AIL SA), while its catchment area extends from Massagno to Capriasca, Val Colla and the upper Vedeggio Valley: the new Capriasca substation will be connected to the Sigirino substation by a double cable link.

AET has developed its grid, buying up the Federal Roads Office (FEDRO) medium voltage plants and the relevant 16 kV distribution grid of the A2 Chiasso-Airolo motorway. AET agreed to maintain the existing infrastructure and also service the FEDRO plants.

AET also guarantees the technical performance of the 380 kV Mendrisio-Cagno international trade line, while the commercial side is handled by Nord Energia SpA (40% held by AET). Again on the subject of the cross-border line, in the last quarter of 2010 subsidiaries CMC Mesta SA and CMC SrI (the companies that own the plant) were sold to Nord Energia SpA.

AET NE1 SA, owner of the AET high-voltage grid, was incorporated in accordance with the Federal Electricity Supply Act, to be transferred to Swissgrid by the end of 2012. In the last quarter of 2010, the Swiss Federal Electricity Commission (ElCom) publicly defined the term "transmission grid": the decision of the federal authority in practice reduced the number of AET plants to be transferred to Swissgrid (AET will retain the 220 kV Magadino-Manno power line). Appeals on the decision are still pending, which is why there are factors of uncertainty. Swissgrid has in any case initiated the "GO!" project, with the aim of incorporating into Swissgrid all the grid transmission companies established ad hoc by the current owners.

## **Administrative activities**

As for the financial and administrative aspects, 2010 was marked by a change in accounting standards: in accordance with the requests that emerged in the past to improve the transparency of its annual financial statements, AET prepared its 2010 financial statements in accordance with the Swiss GAAP FER accounting standards, abandoning the principles of the Swiss Code of Obligations.

As for the positions of the financial statements, please refer to the same and the related notes, which contain detailed information on AET accounts.

## **Participations**

Some participations have already been mentioned above. This summary includes the initiatives that have a significant financial impact, without commenting on consolidated investments for which activity is limited to the current financial year (Kraftwerke Mattmark).

#### AKEB Aktiengesellschaft für Kernenergie-Beteiligungen Luzern

AET holds a 7% share in AKEB, a company with nuclear power plants in France and Switzerland. The long-term shutdown of the French Bugey power station in 2010 forced AET to turn to the market to fill its energy quota, at prices higher than AKEB costs.

#### **Calore SA**

AET holds a stake equal to that of SES in Calore SA.

The company continued its policy of expansion, buying certain plants of the Locarno "La Carità" Hospital from the Ente Ospedaliero Cantonale (EOC, Cantonal Hospital Corporation). Calore also collaborated in the construction of the thermal heating plant for the new Lido Locarno, and commissioned feasibility studies for district heating networks (the Oil Free Bodio initiative which plans to use the waste waters of the AlpTransit tunnel for heating, for example). Constructive negotiations proceeded with the municipal authorities and patricians of Olivone for the construction of a wood-fired district heating plant in the centre of Olivone.

#### **Geopower Basel AG**

After winding up almost all of its activities, the Geopower Basel AG is considering the reclamation and sale of the land exploited in the project. Some agreements must still be finalized with the Canton of Basel-Stadt for monitoring and completing the project.

## **Geo-Energie Suisse AG**

In the wake of the Geopower Basel AG project, AET decided to join a new company incorporated to exploit deep geothermal energy for power production in Switzerland. AET participates in the formation of Geo-Energie AG Suisse, based in Basel, with six other major companies operating in the energy sector. A list of some interesting sites for further surveys should be prepared in 2011, with the aim of implementing a deep geothermal energy project by the year 2013 or 2014.

### **Metanord SA**

In 2010, work continued on the conduit and the installation of the methane pipeline along the Ceneri ridge from Sigirino to Rivera: these works will be completed in 2011. Likewise, planning continued on the Piano di Magadino grid, for the main lines to develop the Bellinzona and Locarno areas. In 2010, Metanord SA bought up Metanord Ingegneria SA in order to optimise costs, planning and commissioning.

## Trianel Kohlenkraftwerk Lünen GmbH & Co. KG

AET's participation in the coal-fired power station being built in Lünen (Germany) has been widely debated both by public opinion and political bodies. The Grand Council finally approved participation in the Lünen plant, which will go into service in spring 2013. The project is backed by a consortium of banks, guaranteeing 90% of the required funds. As mentioned above, the Green Party's "coal-free AET" initiative was the subject of a public vote on the 5th of June 2011: preferences were given to the Grand Council's counter-initiative.

#### SPE Società per Partecipazioni Energetiche SA

SPE is an "intermediate" company incorporated to prevent tax losses on capital repayments from foreign subsidiaries. As SPE is a limited company subject to ordinary taxation (unlike AET, which is tax exempted), the foreign subsidiaries of SPE can pay dividends to the same (rather than AET) without being subject to important foreign withholding tax burdens.

## **CEG Group**

In 2010, the company became SpA.

SPE holds a 50% share in CEG SpA, which in turn owns other subsidiaries, whose corporate purpose is to build and run biomass-fired power plants. The second CEG group plant went into service in 2010, while the third and last plant envisaged in the company's industrial plan is under construction (expected to go into service towards the end of 2011). The original industrial plan was reduced to roughly one third of the envisaged power.

### **REnInvest / REI Group**

AET/SPE held approximately a 20% share in the companies owned by the parent company REnInvest. Part of these (REnInvest and PurEnergy) were sold, while the REI investment is still standing, although the investment amount is lower than in the past (approximately EUR 3 million of the EUR 13 million investment has been reimbursed). As for REI investments in Greece, a wind farm went into service in late 2010, while a second wind farm now holds all the necessary building permits and operating licenses. Although Greece is in a difficult financial situation, until now promises made concerning the payment of incentives to promote wind farms have been maintained: the State has already paid EUR 10 million in subsidies, and others should follow in 2011.

### Parco eolico del San Gottardo SA

AET has become the majority shareholder (70%) of the company Parco eolico del San Gottardo SA, SIG (Services Industriels de Genève) holds 25% and the Municipal Authority of Airolo the remaining 5%. AET manages the company and is preparing, with the assistance of REnInvest SA technical personnel, the building permit application, to be submitted by the summer of 2011. The permit should be obtained in the first half of 2012 with construction work starting in summer 2012. The 17 MW plant will be commissioned in autumn 2013.

## **TERIS Teleriscaldamento del Bellinzonese SA**

Following the preparatory work in 2009, the company TERIS SA, owned by AET (60%) and ACR (40%) was incorporated in 2010. The company was set up to build and run a district heating network in the Bellinzona area. The project is currently in the planning stage and will soon go into the implementation phase. The State Council is currently evaluating the project in respect of potential cantonal subsidies.

## **Strategic projects**

### Ritom

After several years of negotiations, AET and SBB signed an agreement in 2010 for the joint exploitation of the Ritom reservoir. The agreement concerns for the incorporation of a company (75% SBB, 25% Canton/AET) to refurbish the current Ritom plants. The mixed work group created ad hoc (with representatives of the Canton, SBB and AET) is preparing the application for the new concession, including a pumping station and a new power plant owned by AET, which will produce energy using 25% of the reservoir resources. A regulating tank will be built downstream of the two power plants (the existing SBB power plant and the new AET power plant).

#### **Piano Energetico Cantonale - Cantonal Energy Plan**

AET has been involved in the drafting of the Cantonal Energy Plan, which will define the Canton energy policy for the future. Company employees made important contribution to the preparation of files on energy sources and of the hypothesis of covering energy requirements.

### Val d'Ambra plant

In cooperation with officials of the Department of Natural Resources, a study began in 2009 on the results obtained from the Cantonal Utilization Plan meetings. Work continued in 2010 with the update of the project file, in particular to justify the work and forest access road.

## "Dalpe II" plant

The planning of the "Dalpe II" hydroelectric plant, which will use discharge water from the existing Dalpe CEL plant in a lower lacation, has been further refined, and the documentation for the preliminary examination of the variation to the plan has been presented. Further investigation and optimisation of the project are under way as required by the Canton authorities.

The plant will increase the Leventina electricity production by 13.6 GWh per year.

## **Compodino SA**

AET is currently negotiating the purchase of a majority stake in the company Compodino SA, and building a biomass plant in Piano di Magadino. The variations to the Pizzante plan, prerequisite for the construction of the plant, have not yet been approved by the Locarno Town Council and therefore alternative sites for the construction of the plant must be considered.

### **Photovoltaic plants**

The Castel San Pietro plant, with a power output of 53 kWp, went into production in 2010: AET's total installed capacity now amounts to 568 kWp. The feasibility of 29 other sites has also been analysed, and some of these projects are currently in the planning stage.

## **AET TiGeo**

In 2010 we proceeded with the preparatory work and applied for permits for seismic surveys performed in early 2011. The survey results will probably be published in the second half of 2011, after review by a panel of experts.

## **Human Resources**

In 2010 there was significant growth in human resources, with about a dozen new people hired. In particular, management and administration and control services were strengthened (with the recruitment of three managers, a legal dept. manager, two risk managers and an internal auditor reporting directly to the Board of Directors).

## **Financial Management**

The 2010 financial statements show a satisfactory result, despite repeated discounts granted to distributors, an unfavourable market and marked European currency fluctuations, as well as lower market prices than in the past, which did not favour the company's business.

The 2010 financial statements were prepared for the first time using the Swiss GAAP FER accounting standards to present a true & fair view of the financial position, the cash flows and the results of operations.

The introduction of the Swiss GAAP FER standard involved the conversion of all balance sheet items, thereof the most affected by this conversion are:

- fixed assets, the book value of which was recalculated on the basis of historical cost of acquisition or construction and depreciated according to of the actual technical and economic duration of the fixed assets, excluding any accelerated and/or extraordinary depreciation;
- provisions with reserve character, namely provisions for which no future expenditure is expected.
  This involved the release of provisions for plant reversion and most of the provisions for market risks;
- converting the AET financial statement to the Swiss GAAP FER standards involved a significant increase of the reported company equity, which as at 1st January 2009 (conversion date) increased from CHF 125 million to CHF 372 million, emphasizing the intrinsic surplus value of the company assets in the financial statements.

The presentation of the financial statements in accordance with the Swiss GAAP FER accounting standards represents a significant step forward in terms of transparency but also makes comparisons with the past difficult, especially for years before 2009.

The change in accounting principles also implies a different approach compared to the past when allocating the company profits. Article 18 of the Law instituting Azienda elettrica ticinese (LAET) requires the company to allocate reserves to cover the cost of renewing equipment and losses in unprofitable years. With the introduction of the Swiss GAAP FER standards, these reserves, along with the "reserve for plant reversion", which aren't provided for by LAET but are economically necessary for AET to meet Canton energy policy requirements, can no longer be entered as "provisions" (against a cost in the financial statement), but as individual equity reserves obtained from the allocation of profits.

This therefore requires modifications when preparing the proposed distribution of profit. AET wishes to increase its own equity position also in the future, with a policy for the distribution of 30% - 50% of its profits to the State, while the remainder would be capitalised as equity reserves.

The proposed distribution of profit has been prepared as described: with a profit of CHF 30 million for 2010, AET proposes to allocate CHF 15 million to the State (in the form of interest on endowment capital and profit distribution).

## Proposal for allocation of profit

The Board of Directors, in accordance with LAET article 18 (respectively CO article 671, Paragraph 2) 21 and LAET article 19, proposes to allocate the profit as follows:

	CHF 1,000
Profit for the year 2010	29,904
+ profit carryover at the beginning of the financial year	28,020
Retained earnings	57,924
./. to the State: 8% interest on the endowment capital	-3,200
./. devolution to the State	-12,000
./. attribution to the general reserves	-40,000
Carryovers in the new financial year	2,724

On the basis of the documentation submitted we would therefore ask the State Council and the Grand Council, for ratification of:

- the Board of Directors' management report for 2010;
- the financial statements for the year 2010;
- the proposal for allocation of profit;

granting the discharge to the directors, the management and the auditor's office for their activity.



for the Board of Directors Chairman Fausto Leidi

# Consolidated financial statements

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## Consolidated balance sheet

		31.12.2010	31.12.2009
ASSETS			
	Notes	CHF 1,000	CHF 1,000
Operating plants and equipment		254,984	220,411
Land and buildings		37,596	38,079
Tangible fixed assets under construction		28,820	52,477
Tangible fixed assets on lease		15,624	18,140
Other tangible fixed assets		1,339	1,288
Tangible fixed assets	2	338,363	330,395
Participations in associates	3	13,877	18,877
Long-term securities	4	71,302	76,763
Advances and loans to associates	5	9,720	38,070
Other financial assets	6	3,739	8,129
Financial assets		98,638	141,839
Plant and equipment use rights		5,701	6,220
Energy procurement rights		124,177	133,939
Intangible assets under construction		3,353	1,020
Other intangible assets		1,407	3,160
Intangible assets	7	134,638	144,339
Total Non-current assets		571,639	616,573
Receivables from goods and services	8	170,333	191,983
Other short-term receivables	9	6,491	5,500
Inventories		4,307	4,195
Prepayments and accrued income	10	28,611	18,051
Cash and cash equivalents	11	82,759	38,456
Total Current assets		292,501	258,185
TOTAL ASSETS		864,140	874,758

		31.12.2010	31.12.2009
LIABILITIES AND EQUITY			
	Notes	CHF 1,000	CHF 1,000
Endowment capital		40,000	40,000
Conversion differences		-2,392	73
Retained earnings		342,900	318,079
Profit for the year		35,291	39,756
Equity attributable to AET		415,799	397,908
Minority interests		163	125
Total Group equity		415,962	398,033
Long-term provisions	12	17,910	19,680
Long-term financial liabilities	13	223,897	227,614
Long-term liabilities		241,807	247,294
Payables from goods and services	14	151,475	175,063
Short-term financial liabilities	14		
Other short-term liabilities	15	18,758 2,133	20,933 1,999
Accrued liabilities and deferred income	18		
		22,601	17,853
Short-term provisions	12	11,404	13,583
Current liabilities		206,371	229,431
Total Liabilities		448,178	476,725
TOTAL LIABILITIES AND EQUITY		864,140	874,758

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## Consolidated income statement

		2010	2009
	Notes	CHF 1,000	CHF 1,000
Operating income			
Energy sales	18	1,493,777	1,422,930
Grid income		45,964	42,815
Other operating income	19	9,900	9,430
Total Operating income		1,549,641	1,475,175
Operating expenses			
Energy purchase	20	-1,407,002	-1,333,780
Grid expenses		-18,378	–11,900
Personnel expenses	21	-26,175	-23,118
Services and material		-7,394	-6,415
Depreciation on tangible fixed assets		-12,699	-12,019
Amortisation on intangible assets		-9,874	-10,145
Other depreciation and amortisation		–157	–157
Other operating expenses	22	-19,572	-22,748
Total Operating expenses		-1,501,251	-1,420,282
Operating result		48,390	54,893
Financial income	23	3,108	3,558
Financial expenses	24	-13,130	-10,000
Result from participations in associates	3	1,865	181
Ordinary result		40,233	48,632
Non energing income		5	160
Non–operating income Non–operating expenses		C	-35
Extraordinary income	25	- 563	1,700
Extraordinary expenses	25	-4,892	-11,032
Profit before taxes	20	35,909	<b>39,425</b>
		53,909	33,423
Taxes		-663	322
Group profit for the year		35,246	39,747
Minority interests		45	9
Profit for the year attributable to AET		35,291	39,756
			55,750

## Consolidated cash flow statement

	2010	2009
	CHF 1,000	CHF 1,000
Profit for the year	35,291	39,756
Depreciation on tangible fixed assets	12,699	12,019
Amortisation on intangible assets	9,874	10,145
Other depreciation and amortisation	157	157
Change in long-term provisions	-1,770	-10,900
Change in impairments	2,252	11,482
Profit/loss from disposal of non-current assets	-984	-1,539
Result from the application of the equity method	-1,865	-181
Other non cash expenses	3,568	1,239
Cash flow before change in net current assets	59,222	62,178
Change in receivables from goods and services	21,649	-44,974
Change in inventories	-112	-132
Change in other receivables and prepayments and accrued income	-13,074	-440
Change in payables from goods and services	-23,599	57,681
Change in other liabilities and accrued liabilities and deferred income	4,694	3,205
Change in short-term provisions	-2,179	565
Cash flow from operating activities	46,601	78,083
Outflows for investment in tangible fixed assets	-21,459	-21,399
Inflows from disposal of tangible fixed assets	1,306	29,429
Outflows for investment in intangible assets	-3,000	-6,131
Inflows from disposal of intangible assets	-	6,960
Outflows for investment in financial assets	-16,924	-29,542
Inflows from disposal of financial assets	54,590	5,995
Acquisition of consolidated organisations, less cash	-1,658	-18,997
Cash flow from investing activities	12,855	-33,685
Repayment of short-term financial liabilities	-354	-9,409
Repayment of long-term financial liabilities	-1,001	-228
Interests on capital due to the State	-3,200	-3,200
Distribution of profit to the State	-10,000	-10,000
Cash flow from financing activities	-14,555	-22,837
Cash and cash equivalents at the beginning of the year	38,456	16,893
Cash flow	44,901	21,561
Conversion differences on cash and cash equivalents	-598	2
Cash and cash equivalents at the end of the year	82,759	38,456

## Statement of changes in consolidated equity

2	C
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	Endow- ment capital	Con- version differen- ces	Retained earnings	Profit for the year	Equity attribu- table to AET	Minority interests	Total Group Equity
	CHF 1,000	CHF 1,000	CHF 1,000	CHF 1,000	CHF 1,000	CHF 1,000	CHF 1,000
Equity at 01.01.2009	40,000	-	318,100	13,245	371,345	134	371,479
Attribution of profit	-	-	13,245	-13,245	-	-	-
Interest on capital due to the State	-	-	-3,200	-	-3,200	-	-3,200
Distribution of profit to the State	-	-	-10,000	-	-10,000	-	-10,000
Conversion differences	-	73	-27	-	46	-	46
Change in consolidation scope	-	-	-	-	-	-	-
Offset goodwill	-	-	-39	-	-39	-	-39
Profit for 2009	-	-	-	39,756	39,756	-9	39,747
Equity at 31.12.2009	40,000	73	318,079	39,756	397,908	125	398,033
Attribution of profit	-	-	39,756	-39,756	-	-	-
Interest on capital due to the State	-	-	-3,200	-	-3,200	-	-3,200
Distribution of profit to the State	-	-	-10,000	-	-10,000	-	-10,000
Conversion differences	-	-2,465	103	-	-2,362	-19	-2,381
Change in consolidation scope	-	-	-19	-	-19	102	83
Offset goodwill	-	_	-1,819	-	-1,819	-	-1,819
Profit for 2010	-	_	-	35,291	35,291	-45	35,246
Equity at 31.12.2010	40,000	-2,392	342,900	35,291	415,799	163	415,962

## Notes to the consolidated financial statements

## **1** Accounting principles

The consolidated financial statements of the Azienda elettrica ticinese (AET) were prepared in accordance to the Swiss GAAP FER as a whole and approved by the Board of Directors on 16.06.2011.

## **1.1 Consolidation principles**

## 1.1.1 Companies consolidated according to the full consolidation method

The following controlled companies, in which AET holds the majority of the voting rights, were consolidated with the full consolidation method:

Subsidaries <sup>1</sup>	Currency	Nominal capital	Holding at 31.12.2010	Holding at 31.12.2009
AET CoGen Srl, Gavirate (I)	EUR	100,000	100.00%	100.00%
AET Idronord Srl, Milano (I)	EUR	1,000,000	90.00%	90.00%
AET Italia Srl, Milano (I)	EUR	100,000	100.00%	100.00%
AET NE1 SA, Bellinzona	CHF	4,000,000	100.00%	100.00%
PESG, Airolo	CHF	100,000	70.00%	20.00%
SPE, Bellinzona	CHF	8,000,000	100.00%	100.00%
TERIS, Giubiasco	CHF	200,000	60.00%	-

<sup>1</sup> Direct and indirect subsidaries

During 2010 the following participations were consolidated for the first time:

- Parco eolico del San Gottardo SA (PESG) following the increase of shareholding from 20% to 70%;
- TERIS Teleriscaldamento del Bellinzonese SA following its incorporation.

During 2010 there was no deconsolidation.

All participations have closed their financial year on the 31 December 2010.

At the time of acquisition, all net assets acquired are valued at fair value. Any difference between acquisition price and the value of the net assets acquired is recognised as goodwill and immediately compensated with group equity. The transactions between the Group companies were carried out at market conditions. All transactions between the Group companies and the related income and expenses were eliminated in the consolidation process.

For participations in which the AET Group holds less than 100% of the share capital, the minority interests in the group equity and in the group profit are reported as separate items on the balance sheet and income statement.

## **1.1.2 Changes in consolidation scope**

During the period under review, there have been the following changes took place in the consolidation of the AET Group: - 02.09.2010 acquisition of a 50% shareholding of Parco eolico del San Gottardo SA (previous shareholding 20%)

- 08.02.2010 subscription of 60% of the newly incorporated TERIS Teleriscaldamento del Bellinzonese SA
- 03.04.2009 acquisition of 100% of the capital of AET CoGen Srl
- 01.01.2009 deconsolidation of the participated companies CMC MeSta and CMC Cavo Mendrisio-Cagno Srl due to the planned disposal to the associate Nord Energia SpA.

The key balance sheet positions at the time of acquisition / deconsolidation of those companies present as follows:

	PESG	TERIS	AET CoGen	CMC MeSta	CMC Srl
	CHF 1,000				
Non-current assets	206	-	20,810	10,469	10,121
Current assets except cash	-	-	3,705	63	1,873
Cash and cash equivalents	64	200	-1,909	33	41
Total assets	270	200	22,606	10,565	12,035
Equity	73	200	3,404	3,960	-410
Minority interests thereof	22	80	-	-	-
Long-term liabilities	-	-	15,602	5,746	12,309
Current liabilities	197	-	3,600	859	136
Total liabilities and equity	270	200	22,606	10,565	12,035

## 1.1.3 Companies included according to the equity method

The shareholdings in companies over which the AET Group exercises significant influence but no control are included in the Group consolidated financial statements according to the equity method (recognition of the share of shareholder's equity and net profit, with neutral treatment of the differences attributable to exchange rate fluctuations).

As for the fully consolidated companies, any difference between acquisition price and the value of the net assets acquired is recognised as goodwill and immediately compensated with group equity without impact on the result of the period.

Associates <sup>1</sup>	Currency	Nominal capital	Holding at 31.12.2010	Holding at 31.12.2009
Calore SA, Locarno	CHF	2,000,000	48.90%	48.90%
CEG, Como (I)	EUR	5,000,000	50.00%	50.00%
CMC MeSta SA, Bellinzona	CHF	14,000,000	-	100.00%
CMC Srl, Gavirate (I)	EUR	20,000	-	100.00%
Metanord SA, Bellinzona	CHF	18,594,000	30.95%	29.42%
Nord Energia SpA, Milano (I)	EUR	10,200,000	40.00%	40.00%
PESG, Airolo	CHF	100,000	70.00% <sup>2</sup>	20.00%
PurEnergy SA, Luxembourg	EUR	100,000	-	20.00%
Quadra Srl, Como (I)	EUR	20,000	50.00%	50.00%
REnInvest SA, Chiasso	CHF	600,080	-	26.66%
Senco Holding SA, Locarno	CHF	150,000	50.00%	50.00%

<sup>1</sup> Associates directly and indirectly

<sup>2</sup> Fully consolidated in 2010

## 1.1.4 Other participations

The shareholdings in companies over which AET does not exercise significant influence are valued at their cost value adjusted for any impairment.

## 1.1.5 Conversion of financial statements held in foreign currency

The consolidated financial statements are reported in thousands of Swiss francs (CHF 1'000). The assets and liabilities of foreign subsidiaries are converted at the year-end exchange rates. The income statement figures are converted at the yearly average exchange rates.

Conversion differences are recorded within the Group equity, without impact on the profit of the year.

Exchange rates applied (CHF/EUR):	2010	2009
Exchange rate at the closing date on 31.12	1.2505	1.4832
Average exchange rate	1.4208	1.5304

#### 1.2 Accounting principles

Assets and liabilities are valued with uniform principles. The following are the most significant accounting principles:

## 1.2.1 Tangible fixed assets

Tangible fixed assets are valued on the basis of the acquisition or construction cost, taking into account the necessary technical-economical depreciation. Depreciation is computed on a straight-line basis, considering the technical life of the assets generally recognised within the sector.

Land is not depreciated. Buildings are valued at their acquisition or construction cost and depreciated like operating plant and equipment. Operating equipment is depreciated on the basis of its useful life. Plant in construction is reported at construction cost, and interest is not capitalized. Plant in construction is not depreciated. The minimum and maximum depreciation periods for each tangible fixed asset category are as follows:

Civil engineering	40 – 75 years
Electromechanical plants	40 – 50 years
Electromechanical equipments	15 – 35 years
Power grids	30 – 55 years
Substations and transformation plants	20 – 35 years
Buildings	40 – 50 years
Photovoltaic plants	20 years
Machinery and tools	5 – 25 years
Vehicles	3 – 10 years
IT equipments	3 – 5 years

Renewal or optimisation investments on plants are capitalised if the useful life, the performance or the quality of the involved plant are significantly improved.

Tangible fixed assets acquired through financial leases are capitalised and the corresponding liabilities reported as financial liabilities.

### 1.2.2 Financial assets

Financial assets are reported at their cost value, adjusted for any impairment. Long-term advances in foreign currency are converted at the lower of year-end and acquisition exchange rates.

## **1.2.3 Intangible assets**

Plants and equipment use rights represent the right of energy transmission on third party gridlines. They are amortised on a straight-line basis taking into account the contractual agreements and the technical life of the plant (40-75 years). The energy procurement rights are capitalised at their cost and straight-line amortised on the basis of their useful life (10-20 years). Other intangible assets are capitalised at their acquisition cost and straight-line amortised on the basis of their useful life.

#### 1.2.4 Receivables

Receivables are reported at their face value, taking into account potential losses. Foreign currency receivables are converted at the year-end exchange rates.

#### **1.2.5 Inventories**

Inventories include small tools and spare parts. Inventories are capitalised at the lower of weighted average purchase price and market value. The carrying value of inventories are adjusted for slow-moving.

## 1.2.6 Cash and cash equivalents

Cash and cash equivalents are reported at their face value and include cash in hand, post and bank accounts as well as term deposits with banks with duration of less than three months. Balances in foreign currency are converted at year-end exchange rates.

## 1.2.7 Assets impairment

At each balance sheet date, all assets are tested for indicators of impairment. In case of existence of such indicators, the recoverable amount, the higher of the net selling price and the value in use, is computed. The value in use is generally computed on the basis of the expected future cash flows. If necessary, the carrying value is adjusted to the recoverable amount. In case of improvement of the recoverable amount, the carrying value is revaluated at maximum to the value according to the planned depreciation scheme.

## **1.2.8 Provisions**

Provisions are deemed to cover probable future costs related to legal or implicit obligations and to events of the past. Long-term provisions are reported at the present value on the balance sheet day of the expected future disbursement.

## **1.2.9 Liabilities**

All liabilities are reported at their nominal value. Liabilities in foreign currency are converted at year-end exchange rates.

### 1.2.10 Contingent liabilities

All contingent liabilities and the other non-recognisable commitments are disclosed in the notes.

#### **1.2.11 Income**

Incomes are recorded in the income statement at the moment of the settlement of the delivery. Incomes are recorded net of price reduction, sales taxes and value added taxes. All energy sale operations relate to physical energy deliveries.

## 1.2.12 Pension funds

The personnel of the AET are affiliated with a multi-employer pension scheme together with other companies operating in the energy sector. This is an independent insurance institution structured on the basis of a defined benefit plan. In order to facilitate early retirement for its employees, AET is also affiliated with the "Fondo di pensionamento anticipato a favore del personale dell'Azienda Elettrica Ticinese". The financial implications of the pension schemes in place, regardless of their structure and legal form, are included in the group financial statements. Surplus payments or deficits are determined on the basis of the latest available financial statements of the pension funds involved. Any liabilities (economic obligations) or any assets (economic benefits) in addition to the payment of the regular premiums are recorded in the financial statements. Economic obligations are recognised when pension liabilities are undercovered, generating a cash outflow for the company in the form of restructuring contributions. Economic benefits consists of possible future positive cash flow resulting from the use of employer's contribution reserves or other benefits.

The personnel employed in Italy are covered for pension according to the ordinary Italian pension scheme. The Group companies operating abroad thus have no obligation or benefit related to the pension schemes, which are not recorded in the financial statements.

The yearly contributions, the yearly change in any economic obligations and economic benefits, as well as the change in the employer's contribution reserve, are recorded in the income statements under personnel expenses.

#### 1.2.13 Taxes

Tax expense includes all current and deferred taxes. Deferred taxes arise from valuation differences between the tax financial statements and the financial statements used for Group reporting purposes. AET is not subject to any direct tax.

#### 1.2.14 Related party transactions

Transactions with associates include all transactions and debit / credit relationships existing with companies in which AET holds between 20% and 50% of the voting rights and which have been included in the Group financial statements according to the equity method. Transactions with other related parties include transactions with the power generation / procurement companies Officine idroelettriche della Maggia SA, Officine idroelettriche di Blenio SA, Verzasca SA held by the Canton Ticino as well as Kraftwerke Mattmark and AKEB Aktiengesellschaft für Kernenergie-Beteiligungen Luzern held by AET for less than 20%. AET takes the respective share of energy and covers the respective share of production / procurement costs.

2 Tangible fixed assets	Operating plants and equipment	Land and buildings	Tangible fixed as- sets under construc- tion	Tangible fixed assets on lease	Other tangible fixed assets	Total
	CHF 1,000	CHF 1,000	CHF 1,000	CHF 1,000	CHF 1,000	CHF 1,000
Cost value at 01.01.2009	509,170	43,727	57,364	1,997	9,473	621,731
Change in consolidation scope	-14,846	660	-	21,104	-2,356	4,562
Reclassification	26,117	-	-26,053	-	-	64
Additions	-	-	21,166	-	233	21,399
Disposals	-29,314	-	-	-	-154	-29,468
Conversion differences	-	-	-	5	-	5
Cost value at 31.12.2009	491,127	44,387	52,477	23,106	7,196	618,293
Change in consolidation scope	-	-	-	-	-	-
Reclassification	46,519	-	-43,639	1,637	-	4,517
Additions	805	-	19,982	109	563	21,459
Disposals	-1,243	-	-	-	-255	-1,498
Conversion differences	-953	-105	-	-3,881	-39	-4,978
Cost value at 31.12.2010	536,255	44,282	28,820	20,971	7,465	637,793
Accumulated depreciation at 01.01.2009	-260,654	-5,776	_	_	-5,659	-272,089
Change in consolidation scope	-800	-134	-	-4,286	-31	-5,251
Reclassification	-	-	-	-	-	-
Depreciation	-10,547	-398	-	-702	-372	-12,019
Disposals	1,285	-	-	-	154	1,439
Conversion differences	-	-	-	22	-	22
Accumulated depreciation at 31.12.2009	-270,716	-6,308	_	-4,966	-5,908	-287,898
Change in consolidation scope	-	-	-	-	-	-
Reclassification	-289	-	-	-	-	-289
Depreciation	-10,488	-404	-	-1,319	-488	-12,699
Disposals	-	-	-	-	255	255
Conversion differences	222	26	-	938	15	1,201
Accumulated depreciation at 31.12.2010	-281,271	-6,686	_	-5,347	-6,126	-299,430
Net carrying amount at 01.01.2009	248,516	37,951	57,364	1,997	3,814	349,642
Net carrying amount at 31.12.2009	220,411	38,079	52,477	18,140	1,288	330,395
Net carrying amount at 31.12.2010	254,984	37,596	28,820	15,624	1,339	338,363

The insured value of tangible fixed assets against fire risk amounts to CHF 485 million at 01.01.2011 (CHF 479 million at 01.01.2010).

## **3** Participations in associates

31.12.2010	Equity	Holding	AET's share of the equity	AET's share of the profit
Associates	CHF 1,000		CHF 1,000	CHF 1,000
Calore SA	2,177	48.90%	1,065	 23
CEG	-	50.00%	-	-
Metanord SA	16,104	30.95%	4,984	-38
Nord Energia SpA	19,321	40.00%	7,729	1,887
Quadra Srl	-	50.00%	-	-33
Senco Holding SA	199	50.00%	99	21
Consolidation effects				5
Total			13,877	1,865

31.12.2009	Equity	Holding	AET's share of the equity	AET's share of the profit
Associates	CHF 1,000		CHF 1,000	CHF 1,000
Calore SA	2,130	48.90%	1,042	44
CEG	-	50.00%	-	-
CMC MeSta SA	13,878	100.00%	13,878	-82
CMC Srl	180	100.00%	180	148
Metanord SA	8,844	29.42%	2,600	-199
Nord Energia SpA	3,160	40.00%	1,264	1,048
PESG	73	20.00%	15	-5
PurEnergy SA	-	20.00%	-	4
Quadra Srl	29	50.00%	33	-7
REnInvest SA	2,170	26.66%	579	13
Senco Holding SA	156	50.00%	78	9
Consolidation effects			-792	-792
Total			18,877	181

The companies CMC MeSta SA, CMC Cavo Mendrisio-Cagno Srl (CMC Srl), REnInvest SA e PurEnergy SA included as of 31.12.2009 with the equity method in the Group financial statements have been sold during 2010.

Parco eolico del San Gottardo SA (PESG), included through 31.12.2009 in the Group financial statements with the equity method, was fully consolidated in 2010 following the increase of AET's participation in the company from 20% to 70%.

Consolidation effects: related to the elimination of the intragroup profit between AET and CMC MeSta SA, arising from the sale of fixed assets in 2009 and from the difference between the equity value and the cost value of the Parco eolico del San Gottardo SA recognised at the moment of full consolidation of the participation.

4 Long-term securities	31.12.2010	31.12.2009
	CHF 1,000	CHF 1,000
Trianel Kohlenkraftwerk Lünen GmbH & Co. KG	38,178	38,178
Renewable Energy Investments SPC	15,678	19,806
./. impairment	-4,600	-3,100
Kraftwerke Mattmark AG	12,744	12,901
AKEB Aktiengesellschaft für Kernenergie-Beteiligungen Luzern	6,300	6,300
Airlight Energy Holding SA	2,862	2,636
Other	140	42
Total	71,302	76,763

The shares of Renewable Energy Investments SPC (REI) are valued at their historical cost. In 2010, REI has proceeded with a partial capital reimbursement. The impairment amount was determined on the basis of the latest NAV information (31.12.2009). The impairment amount was increased in 2010 following the decrease of the euro exchange rate against the Swiss francs.


CHF 1,000 7,912 7,003 -7,003 5,065	CHF 1,000 - 8,306 -8,306 6,007
7,003 -7,003	-8,306
-7,003	-8,306
5,065	6 007
	6,007
-5,065	-2,887
2,628	2,628
-2,628	-2,628
1,000	1,580
466	536
192	20,617
150	150
-	12,057
-	10
9,720	38,070
	2,628 -2,628 1,000 466 192 150 - -

The advances to Calore Elettricità Gas SpA and to Bio Elettricità Occimiano Srl were impaired following the deterioration of the conditions in the respective markets; the impairment amount was determined on the basis of discounted free cash flow valuations. The advance to Geopower Basel AG (subordinated for the amount of CHF 2.6 million) is subject to impairment as a result of the interruption of the project development. The advance to Metanord SA is subordinated for an amount of CHF 1 million and the one of Senco Holding SA is subordinated for an amount of CHF 0.11 million.

C Other financial access		
6 Other financial assets	31.12.2010	31.12.2009
	CHF 1,000	CHF 1,000
Advance to EGL AG	3,145	4,709
Advance to TPWB GmbH & Co. KG	-	3,893
./. impairment	-	-1,029
Other	594	556
Total	3,739	8,129

The advance to EGL was made within the context of an energy supply agreement on the Italian market. The advance to TPWB GmbH & Co. KG was reimbursed with a single payment at the end of 2010 instead of being reimbursed according to the initial multi-year reimbursement schedule.

7 Intangible assets	Plant and equipment use rights	Energy pro- curement rights	Intangible assets under cons- truction	Other intangible assets	Total
	CHF 1,000	CHF 1,000	CHF 1,000	CHF 1,000	CHF 1,000
Cost value at 01.01.2009	7,490	159,050	-	2,749	169,289
Change in consolidation scope	-	1,084	-	7	1,091
Reclassification	-192	-6	-	6	-192
Additions	3,375	22	1,020	1,714	6,131
Disposals	-	-7,410	-	-	-7,410
Conversion differences	4	-	-	-	4
Cost value at 31.12.2009	10,677	152,740	1,020	4,476	168,913
Change in consolidation scope	-	-	-	207	207
Reclassification	-	-896	-	-1,984	-2,880
Additions	-	19	2,333	648	3,000
Disposals	-	-	-	-	-
Conversion differences	-233	-24	-	-36	-293
Cost value at 31.12.2010	10,444	151,839	3,353	3,311	168,947
Accumulated amortisation at 01.01.2009	-5,380	-9,557	-	-905	-15,842
Change in consolidation scope	-	-215	-	-	-215
Reclassification	-	2	-	-	2
Amortisation	-135	-9,596	-	-414	-10,145
Disposals	-	556	-	-	556
Impairments	1,058	-	-	-	1,058
Conversion differences	-	9	-	3	12
Accumulated amortisation at 31.12.2009	-4,457	-18,801	_	-1,316	-24,574
Change in consolidation scope	-	-	-	-	-
Reclassification	-	149	-	28	177
Amortisation	-205	-9,023	-	-646	-9,874
Disposals	-	-	-	-	-
Impairments	-81	-	-	-	-81
Conversion differences	-	13	-	30	43
Accumulated amortisation at 31.12.2010	-4,743	-27,662	_	-1,904	-34,309
Net carrying amount at 01.01.2009	2,110	149,493	-	1,844	153,447
Net carrying amount at 31.12.2009	6,220	133,939	1,020	3,160	144,339
Net carrying amount at 31.12.2010	5,701	124,177	3,353	1,407	134,638

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The energy procurement rights mainly refer to an energy procurement right from EDF (termination 31.12.2027).

8 Receivables from goods and services	31.12.2010	31.12.2009
	CHF 1,000	CHF 1,000
Associates	81	16
Other related parties	664	1,027
Third parties	169,588	190,940
Total	170,333	191,983

The balance includes receivables in foreign currency for EUR 90.4 million (EUR 91.5 million at 31.12.2009).

9 Other short-term receivables	31.12.2010	31.12.2009
	CHF 1,000	CHF 1,000
Associates	-	-
Other related parties	652	393
Third parties	5,839	5,107
Total	6,491	5,500

10 Prepayments and accrued income	31.12.2010	31.12.2009
	CHF 1,000	CHF 1,000
Associates	12	-
Other related parties	5,419	1,538
Third parties	22,051	15,792
Work in progress	1,129	721
Total	28,611	18,051

Work in progress refers to works in course of execution for third party customers.

11 Cash and cash equivalents	31.12.2010	31.12.2009
	CHF 1,000	CHF 1,000
Balances in CHF	53,165	8,973
Balances in foreign currency (at the end of year equivalent)	29,594	29,483
Total	82,759	38,456

All balances are freely available, excepted for the equivalent value of CHF 0.7 million (CHF 2.7 million at 31.12.2009) deposited in foreign bank accounts in euro for the coverage of commercial transactions in international markets.

12 Provisions	Onerous contracts of participa- tions	Energy sale onerous contracts	Indemni- fications and plant decommis- sioning	Other provisions	Total
	CHF1,000	CHF 1,000	CHF 1,000	CHF 1,000	CHF 1,000
Carrying amount at 01.01.2009	3,500	22,500	12,180	5,418	43,598
thereof long-term	3,500	14,900	12,180	-	30,580
thereof short-term	-	7,600	-	5,418	13,018
Increase	-	-	500	265	765
Utilisation	-3,500	-	-	-	-3,500
Release	-	-7,600	-	-	-7,600
Carrying amount at 31.12.2009	-	14,900	12,680	5,683	33,263
thereof long-term	-	7,000	12,680	-	19,680
thereof short-term	-	7,900	-	5,683	13,583
Increase	3,500	-	530	-	4,030
Utilisation	-	-	-	-	-
Release	-	-7,900	-	-79	-7,979
Carrying amount at 31.12.2010	3,500	7,000	13,210	5,604	29,314
thereof long-term	3,500	1,200	13,210	-	17,910
thereof short-term	-	5,800	-	5,604	11,404

The provision for the onerous contracts of participations covers expected disbursements related to the commitments of AET in respect of the activity of its participations.

The provision for energy sale onerous contracts covers the future cost expected in respect of the execution of energy delivery contracts finalised in the past at sale prices below the average energy procurement of AET.

The provision for indemnifications and plant decommissioning cover the expected cost of indemnification related to the operation of own plants as well as the expected future cost of decommissioning AET plants at the end of their utilisation. The present value at the balance sheet date of the expected future expense was computed by applying a 4% interest rate; the provision increase in 2010 reflects the impact of the discounting.

The other provisions include the future expected operating cost arising from past events, of which CHF 1.4 million (2009: 1.5 million) related to the cost of litigation.

13 Long-term financial liabilities	31.12.2010	31.12.2009
	CHF 1,000	CHF 1,000
Dexia Dublin, 10.01.2008–10.01.2028 <sup>1</sup> , 3.4600%	150,000	150,000
Dexia Dublin, 01.06.2007–01.06.2022, 3.1425%	25,000	25,000
Zürcher Kantonalbank (ZKB), 18.08.2005–18.08.2025, 2.875%	20,000	20,000
Zürcher Kantonalbank (ZKB), 02.06.2006–02.06.2016, 3.375%	15,000	15,000
Debt for finance leases	13,005	16,687
Other	892	927
Total	223,897	227,614

<sup>1</sup> Repayment dates: CHF 50 million on the 10.01.2018, CHF 50 million on the 10.01.2023, CHF 50 million on the 10.01.2028

14 Payables from goods and services	31.12.2010	31.12.2009
	CHF 1,000	CHF 1,000
Associates	259	1,861
Other related parties	2,210	-
Third parties	149,006	173,202
Total	151,475	175,063

The balance includes payables in foreign currency for EUR 105.1 million (EUR 101.8 million at 31.12.2009).

15 Short-term financial liabilities	31.12.2010	31.12.2009
	CHF 1,000	CHF 1,000
Liabilities toward financial institutions in CHF	-	15,000
Liabilities toward financial institutions in foreign currency	18,758	5,933
Total	18,758	20,933

16 Other short-term liabilities	31.12.2010	31.12.2009
	CHF 1,000	CHF 1,000
Associates	-	-
Other related parties	-	-
Third parties	2,133	1,999
Total	2,133	1,999

17 Accrued liabilities and deferred income	31.12.2010	31.12.2009
	CHF 1,000	CHF 1,000
Associates	-	-
Other related parties	-	-
Third parties	22,601	17,853
Total	22,601	17,853

18 Energy sales	2010	2009
	CHF 1,000	CHF 1,000
Energy sales in Ticino	202,880	170,840
Energy sales in Switzerland	117,856	189,792
Energy sales in Italy	540,656	416,513
Energy sales in Germany	467,488	472,948
Energy sales in France	155,642	163,698
Other income energy/sales	9,255	9,139
Total	1,493,777	1,422,930
	1,493,777	1,422,93

19 Other operating income	2010	2009
	CHF 1,000	CHF 1,000
Own costs capitalised	3,472	3,359
Income from services	3,359	3,060
Other	3,069	3,011
Total	9,900	9,430

20 Energy purchase	2010	2009
	CHF 1,000	CHF 1,000
Purchases from participations	-42,718	-50,395
Purchases in Ticino	-31,190	-21,239
Purchases outside of Ticino	-1,333,094	-1,262,146
Total	-1,407,002	-1,333,780

The costs related to the energy withdrawn from the production participation held by the State of Canton Ticino (Officine idroelettriche della Maggia SA, Officine idroelettriche di Blenio SA, Verzasca SA) are included within purchases from participations.

21 Personnel expenses	2010	2009
	CHF 1,000	CHF 1,000
Salaries and other compensation	-20,949	-18,876
Social contributions	-4,586	-3,963
Other expenses	-900	-480
Recoveries from insurance companies	260	201
Total	-26,175	-23,118

Employees of the Group	31.12.2	010	31.12.2009	
Full time equivalent				
Permanent employees	21	0.3	197.0	
Temporary auxiliary employees		5.3	5.0	
Apprentices		12.0	11.0	
Total	22	27.6	213.0	

22 Other operating expenses	2010	
	CHF 1,000	CHF 1,000
Water fees to the Canton Ticino State	-9,087	-9,087
Local taxes and other contributions	-1,870	-1,852
Other	-8,615	-11,809
Total	-19,572	-22,748

23 Financial income	2010	2009
	CHF 1,000	CHF 1,000
Interest income	1,744	2,817
Income from participations	442	408
Profit from disposal of investments in associates	922	-
Other	-	333
Total	3,108	3,558

24 Financial expenses	2010	2009
	CHF 1,000	CHF 1,000
Interest payments and commissions	-8,049	-9,196
Exchange rate differences	-3,381	-615
Other	-1,700	-189
Total	-13,130	-10,000

25 Extraordinary income	2010	2009
	CHF 1,000	CHF 1,000
Profit from disposal of tangible and intangible fixed assets	63	1,366
Other	500	334
Total	563	1,700

26 Extraordinary expenses	2010	2009
	2010	2005
	CHF 1,000	CHF 1,000
Increase of provision for onerous contracts of participations	-3,500	-
Creation of short-term provision for litigation	-	-1,500
Impairments of financial investments	-1,087	-8,907
Other	-305	-625
Total	-4,892	-11,032

### 27 Goodwill

The positive differences between the acquisition cost of a participation and its equity value is treated as goodwill. It is offset with retained earnings with no impact on the result in the acquisition year.

If the goodwill paid were capitalised on the balance sheet and linearly amortised over 5 years, the consolidated balance sheet and the consolidated income statement would present the following variations:

	2	2010	2009
	CHF 1,	000	CHF 1,000
Historical cost	2,	834	1,015
Goodwill	1,	584	331
Equity (retained earnings)	1,	584	331
Amortisation goodwill of the year	-	567	-203
Profit	-	567	-203

28 Contingent liabilities	31.12.2010	31.12.2009
	CHF 1,000	CHF 1,000
Guarantees	76,554	68,832
Other commitments	2,000	313

The guarantees were granted in favour of creditors of the CEG group.

The other commitments relate to residual commitments in respect of the acquisition of the share of the Parco eolico del San Gottardo SA (31.12.2009: residual commitments related to the acquisition of the shareholding into Senco Holding SA).

### 29 Other non-recognisable commitments

In the context of the management of its energy portfolio, the AET Group has finalised various long-term energy acquisition contracts with irrevocable obligation:

Energy purchase contracts and market operations	Market operations	Long-term contracts
Cumulative volume <sup>1</sup>	CHF million	CHF million
2011	714	128
from 2 to 5 year	179	753
over 5 year	-	514

<sup>1</sup> The positions in foreign currency are converted at year end exchange rates. The long-term contracts mentioned above include indexing of the purchase price. The yearly value of the contract is estimated on the basis of the price level at 2010 year end.

In addition, the AET Group has entered into an interconnection capacity agreement with expiration 2022 and with an annual volume of CHF 7.2 million (countervalue based on year end exchange rate and contract price index 2010).

At 31.12.2010 the AET Group has no off-balance sheet lease commitments (31.12.2009: CHF 58'538).



### Pension institutions

At 31.12.2010	Coverage rate	Economic benefit/ economic obligations for the Group	Contribu- tions con- cerning the business period	Pension benefit ex- pense in the personnel expenses	Pension benefit obligations to pension institution
		CHF 1,000	CHF 1,000	CHF 1,000	CHF 1,000
Cassa Pensione Energia	107.9%	-	1,728	1,728	-
Fondo Pensionamento Anticipato dell'AET	92.5%	-	385	385	652
Total		-	2,113	2,113	652

At 31.12.2009	Coverage rate	Economic benefit/ economic obligations for the Group	Contribu- tions con- cerning the business period	Pension benefit ex- pense in the personnel expenses	Pension benefit obligations to pension institution
		CHF 1,000	CHF 1,000	CHF 1,000	CHF 1,000
Cassa Pensione Energia	106.8%	-	1,375	1,375	2
Fondo Pensionamento Anticipato dell'AET	96.2%	-	352	352	393
Total		-	1,727	1,727	395

## Transactions with related parties

Transactions with associates	2010	2009
	CHF 1,000	CHF 1,000
Energy sales	3	2
Services income	738	757
Energy purchase	-	-
Services expences	-	15
Advances paid	9,720	38,070
Receivables from goods and services	81	16
Prepayments and accrued income	1,631	1,507
Payables from goods and services	225	1,861
Accrued liabilities and deferred income	-	-
Guarantees	76,554	68,832

CHF 1,000 - 103	CHF 1,000 - 76
	- 76
	76
42,718	50,395
26	401
25	1,027
4,058	31
-	-
-	-
-	-
	26 25

### 32 Conversion to the Swiss GAAP FER

The 2010 consolidated financial statements were prepared for the first time in accordance with the Swiss GAAP FER accounting standards. The 2009 figures were restated to ensure comparability of the 2010 financial statements with prior year figures.

The impact of the restatement to the Swiss GAAP FER on consolidated equity presents as follows:

	CHF 1,000
Equity at 01.01.2009 in compliance with Swiss Code of Obligations (CO)	123,789
Release of provision for plant reversions	69,000
Release of provision for market risks	59,379
Release of provision for promotion of renewable energy	3,000
Creation of provision for contracts of energy sales	-22,500
Conversion of non-current assets	132,737
Conversion of other items of balance	6,074
Equity at 01.01.2009 in compliance with Swiss GAAP FER	371,479

The impact of the restatement to the Swiss GAAP FER on AET's 2009 Group profit presents as follows:

	CHF 1,000
Profit 2009 in compliance with Swiss Code of Obligations (CO)	5,004
Provision for plant reversions	28,000
Impairments	-6,907
Increased of provision for participations	1,000
Change in 2009 provisions	7,100
Increased depreciation/capitalization of assets on lease	-107
Change in consolidation scope - minority interests	6,929
Other effects of conversion to Swiss GAAP FER	-1,263
Profit 2009 in compliance with Swiss GAAP FER	39,756

#### 33 Risk assessment

The Board of Directors and the Management pay particular attention to the assessment and management of risk and to the resources necessary to meet industry standards. In order to improve the assessment and the management of risks, a systematic risk management framework has been introduced and integrated into the company management framework. The implementation of the new IT platform for the management of market risks is at an advanced stage, and various modules are already in operation; the platform is expected to become fully operative in the summer of 2011.

From a financial point of view, one of the major risks is related to weather conditions, as most of AET's hydro production is located in Ticino. The level of energy prices on the international markets is another of the main factors of success, and also of risk, as security of supply and the sale of surplus production of AET's flowing hydro power plants depends on market prices. There are also financial risks in the subsidiaries, especially in those that operate thermal power plants that are therefore exposed to fuel prices.

The commercial activity on the power markets involves the exposure of the AET Group to counterparty risks. AET Group trades mainly with large power companies in Switzerland and bordering countries. Limits have been set for each counterparty, depending on the assessment of their financial strength. Nevertheless exists a risk of loss with counterparties.

#### 34 Subsequent events

No significant event.





**ERNST&YOUNG** 2 Opinion In our opinion, the consolidated financial statements for the year ended 31 December 2010 present a true and fair view of the financial position, the results of operations and the cash flows in accordance with Swiss GAAP FER. Ernst & Young Ltd Stefano Caccia Licensed audit expert (Auditor in charge) Claudio Cereghetti Licensed audit expert

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# Financial statements

## Balance sheet

		31.12.2010	31.12.2009
ASSETS			
	Notes	CHF 1,000	CHF 1,000
Operating plants and equipment		242,052	209,337
Land and buildings		37,189	37,570
Tangible fixed assets under construction		28,353	52,476
Other tangible fixed assets		1,158	1,108
Tangible fixed assets	2	308,752	300,491
	2		0.552
Participations	3	17,410	8,653
Long-term securities	4	71,302	76,763
Advances and loans to participations	5	25,361	76,616
Other financial assets	6	3,173	7,767
Financial assets		117,246	169,799
		4.746	4.070
Plant and equipment use rights		4,716	4,873
Energy procurement rights		124,063	133,059
Intangible assets under construction		3,353	1,020
Other intangible assets		647	1,142
Intangible assets	7	132,779	140,094
Total Non-current assets		558,777	610,384
Receivables from goods and services	8	181,716	191,634
Other short-term receivables	9	4,988	5,247
Inventories		4,237	4,069
Prepayments and accrued income	10	16,716	15,033
Cash and cash equivalents	11	77,596	26,214
Total Current assets		285,253	242,197
TOTAL ASSETS		844,030	852,581

		31.12.2010	31.12.2009
LIABILITIES AND EQUITY			
	Notes	CHF 1,000	CHF 1,000
Endowment capital		40,000	40,000
General reserves		20,000	20,000
Statutory reserves		51,000	51,000
Profit brought forward		275,112	247,881
Profit for the year		29,904	40,431
Total Equity		416,016	399,312
Long-term provisions	12	17,910	19,680
Long-term financial liabilities	13	210,000	210,000
Long-term liabilities		227,910	229,680
Payables from goods and services	14	153,085	171,418
Short-term financial liabilities	15	18,758	20,933
Other short-term liabilities	16	1,398	1,400
Accrued liabilities and deferred income	17	15,524	16,349
Short-term provisions	12	11,339	13,489
Current liabilities		200,104	223,589
Total Liabilities		428,014	453,269
TOTAL LIABILITIES AND EQUITY		844,030	852,581

## Income statement

tes 8 9	CHF 1,000 1,453,309 42,228 12,714 1,508,251		CHF 1,000 1,401,385 38,987
9	42,228 12,714		
9	42,228 12,714		
	12,714		20 007
			108,00
0	1,508,251		12,242
0			1,452,614
0			
	-1,371,124		-1,316,494
	-18,378		-11,900
1	-25,046		-22,349
	-7,215		-5,622
	-10,522		-10,619
	-9,648		-9,953
	-157		–157
2	-18,327		-20,021
	-1,460,417		-1,397,115
	47,834		55,499
2	1 420		2 120
			3,126 -9,441
4			49,184
	5		28
	-		-35
	669		1,907
5			
5 6	-4,233		-10,653
	2 3 4 5	-1,460,417 47,834 3 1,436 4 -15,807 33,463 5 -	-1,460,417   47,834   3   1,436   4   -15,807   33,463   5   -

## Cash flow statement

	2010	2009
	CHF 1,000	CHF 1,000
Profit for the year	29,904	40,431
Depreciation on tangible fixed assets	10,522	10,619
Amortisation on intangible assets	9,648	9,953
Other depreciation and amortisation	157	157
Change in long-term provisions	-1,770	-7,400
Change in impairments	1,596	8,553
Profit/loss from disposal of non-current assets	-63	-1,722
Other non cash expenses	6,283	517
Cash flow before change in net current assets	56,277	61,108
Change in receivables from goods and services	9,918	-45,965
Change in inventories	-168	-184
Change in other receivables and prepayments and accrued income	-1,424	473
Change in payables from goods and services	-18,333	56,696
Change in other liabilities and accrued liabilities and deferred income	-827	1,362
Change in short-term provisions	-2,150	497
Cash flow from operating activities	43,293	73,987
Outflows for investment in tangible fixed assets	-20,026	-21,303
Inflows from disposal of tangible fixed assets	1,306	38,639
Outflows for investment in intangible assets	-2,333	-5,732
Inflows from disposal of intangible assets	-	8,186
Outflows for investment in financial assets	-6,440	-63,735
Inflows from disposal of financial assets	49,136	1,987
Cash flow from investing activities	21,643	-41,958
Repayment of short-term financial liabilities	-354	-9,277
Interests on capital due to the State	-3,200	-3,200
Distribution of profit to the State	-10,000	-10,000
Cash flow from financing activities	-13,554	-22,477
Cash and cash equivalents at the beginning of the year	26,214	16,662
Cash flow	51,382	9,552
Cash and cash equivalents at the end of the year	77,596	26,214

## Statement of changes in equity

	Endow- ment capital	General reserves	Statutory reserves	Profit brought forward	Profit for the year	Total Equity
	CHF 1,000	CHF 1,000	CHF 1,000	CHF 1,000	CHF 1,000	CHF 1,000
Equity at 01.01.2009	40,000	20,000	51,000	248,039	13,042	372,081
Attribution of profit	-	-	-	13,042	-13,042	-
Interest on capital due to the State	-	-	-	-3,200	-	-3,200
Distribution of profit to the State	-	-	-	-10,000	-	-10,000
Profit for 2009	-	-	-	-	40,431	40,431
Equity at 31.12.2009	40,000	20,000	51,000	247,881	40,431	399,312
Attribution of profit	-	-	-	40,431	-40,431	-
Interest on capital due to the State	-	-	-	-3,200	-	-3,200
Distribution of profit to the State	-	-	-	-10,000	-	-10,000
Profit for 2010	-	-	-	-	29,904	29,904
Equity at 31.12.2010	40,000	20,000	51,000	275,112	29,904	416,016

## Notes to the financial statements

### **1** Accounting principles

The financial statements of Azienda elettrica ticinese (AET) were prepared in accordance to the Swiss GAAP FER as a whole and approved by the Board of Directors on 16.06.2011.

Assets and liabilities are valued with uniform principles. The following are the most significant accounting principles:

#### 1.1 Tangible fixed assets

Tangible fixed assets are valued on the basis of the acquisition or construction cost, taking into account the necessary technical-economical depreciation. Depreciation is computed on a straight-line basis, considering the technical life of the assets generally recognised within the sector.

Land is not depreciated. Buildings are valued at their acquisition or construction cost and depreciated like operating plant and equipment. Operating equipment is depreciated on the basis of its useful life. Plant in construction is reported at construction cost, and interest is not capitalized. Plant in construction is not depreciated. The minimum and maximum depreciation periods for each tangible fixed asset category are as follows:

Civil engineering	40 – 75 years
Electromechanical plants	40 – 50 years
Electromechanical equipments	15 – 35 years
Power grids	30 – 55 years
Substations and transformation plants	20 – 35 years
Buildings	40 – 50 years
Photovoltaic plants	20 years
Machinery and tools	5 – 25 years
Vehicles	3 – 10 years
IT equipments	3 – 5 years
	-

Renewal or optimisation investments on plants are capitalised if the useful life, the performance or the quality of the involved plant are significantly improved.

#### **1.2 Financial assets**

Financial assets are reported at their cost value, adjusted for any impairment. Long-term advances in foreign currency are converted at the lower of year-end and acquisition exchange rates.

#### 1.3 Intangible assets

Plants and equipment use rights represent the right of energy transmission on third party gridlines. They are amortised on a straight-line basis taking into account the contractual agreements and the technical life of the plant (40-75 years). The energy procurement rights are capitalised at their cost and straight-line amortised on the basis of their useful life (10-20 years). Other intangible assets are capitalised at their acquisition cost and straight-line amortised on the basis of their useful life.

#### 1.4 Receivables

Receivables are reported at their face value, taking into account potential losses. Foreign currency receivables are converted at the year-end exchange rates.

#### **1.5 Inventories**

Inventories include small tools and spare parts. Inventories are capitalised at the lower of weighted average purchase price and market value. The carrying value of inventories are adjusted for slow-moving.

#### 1.6 Cash and cash equivalents

Cash and cash equivalents are reported at their face value and include cash in hand, post and bank accounts as well as term deposits with banks with duration of less than three months. Balances in foreign currency are converted at year-end exchange rates.

#### 1.7 Assets impairment

At each balance sheet date, all assets are tested for indicators of impairment. In case of existence of such indicators, the recoverable amount, the higher of the net selling price and the value in use, is computed. The value in use is generally computed on the basis of the expected future cash flows. If necessary, the carrying value is adjusted to the recoverable amount. In case of improvement of the recoverable amount, the carrying value is revaluated at maximum to the value according to the planned depreciation scheme.

#### **1.8 Provisions**

Provisions are deemed to cover probable future costs related to legal or implicit obligations and to events of the past. Long-term provisions are reported at the present value on the balance sheet day of the expected future disbursement.

#### **1.9 Liabilities**

All liabilities are reported at their nominal value. Liabilities in foreign currency are converted at year-end exchange rates.

#### 1.10 Contingent liabilities

All contingent liabilities and the other non-recognisable commitments are disclosed in the notes.

#### 1.11 Income

Incomes are recorded in the income statement at the moment of the settlement of the delivery. Incomes are recorded net of price reduction, sales taxes and value added taxes. All energy sale operations relate to physical energy deliveries.

#### 1.12 Pension funds

The personnel of the AET are affiliated with a multi-employer pension scheme together with other companies operating in the energy sector. This is an independent insurance institution structured on the basis of a defined benefit plan. In order to facilitate early retirement for its employees, AET is also affiliated with the "Fondo di pensionamento anticipato a favore del personale dell'Azienda Elettrica Ticinese". The financial implications of the pension schemes in place, regardless of their structure and legal form, are included in the group financial statements. Surplus payments or deficits are determined on the basis of the latest available financial statements of the pension funds involved. Any liabilities (economic obligations) or any assets (economic benefits) in addition to the payment of the regular premiums are recorded in the financial statements. Economic obligations are recognised when pension liabilities are undercovered, generating a cash outflow for the company in the form of restructuring contributions. Economic benefits consists of possible future positive cash flow resulting from the use of employer's contribution reserves or other benefits.

The yearly contributions, the yearly change in any economic obligations and economic benefits, as well as the change in the employer's contribution reserve, are recorded in the income statements under personnel expenses.

#### 1.13 Taxes

AET is not subject to any direct tax.

#### 1.14 Related party transactions

Transactions with subsidiaries include all transactions and debit / credit relationships existing with companies in which AET holds the majority of the voting rights.

Transactions with associates include all transactions and debit / credit relationships existing with companies in which AET holds between 20% and 50% of the voting rights and which have been included in the Group financial statements according to the equity method. Transactions with other related parties include transactions with the power generation / procurement companies Officine idroelettriche della Maggia SA, Officine idroelettriche di Blenio SA, Verzasca SA held by the Canton Ticino as well as Kraftwerke Mattmark and AKEB Aktiengesellschaft für Kernenergie-Beteiligungen Luzern held by AET for less than 20%. AET takes the respective share of energy and covers the respective share of production / procurement costs. 64

2 Tangible fixed assets	Operating plants and equipment	Land and buildings	Tangible fixed assets under const- ruction	Other tangible fixed assets	Total
	CHF 1,000	CHF 1,000	CHF 1,000	CHF 1,000	CHF 1,000
Cost value at 01.01.2009	491,078	43,727	57,363	6,961	599,129
Reclassification	26,053	-	-26,053	-	-
Additions	-	-	21,166	137	21,303
Disposals	-65,509	-	-	-154	-65,663
Cost value at 31.12.2009	451,622	43,727	52,476	6,944	554,769
Reclassification	43,639	-	-43,639	-	-
Additions	13	-	19,516	497	20,026
Disposals	-1,243	-	-	-255	-1,498
Cost value at 31.12.2010	494,031	43,727	28,353	7,186	573,297
Accumulated depreciation at 01.01.2009	-260,654	-5,776	-	-5,653	-272,083
Reclassification	-	-	-	-	-
Depreciation	-9,901	-381	-	-337	-10,619
Disposals	28,270	-	-	154	28,424
Accumulated depreciation at 31.12.2009	-242,285	-6,157	_	-5,836	-254,278
Reclassification	-	-	-	-	-
Depreciation	-9,694	-381	-	-447	-10,522
Disposals	-	-	-	255	255
Accumulated depreciation at 31.12.2010	-251,979	-6,538	_	-6,028	-264,545
Net carrying amount at 01.01.2009	230,424	37,951	57,363	1,308	327,046
Net carrying amount at 31.12.2009	209,337	37,570	52,476	1,108	300,491
Net carrying amount at 31.12.2010	242,052	37,189	28,353	1,158	308,752

The insured value of tangible fixed assets against fire risk amounts to CHF 470 million at 01.01.2011 (CHF 454 million at 01.01.2010).

3 Participations	31.12.2010	31.12.2009
	CHF 1,000	CHF 1,000
SPE Società per Partecipazioni Energetiche SA	8,000	1,000
./. impairment	-3,551	-1,000
Metanord SA	5,505	3,086
AET NE1 SA	4,000	4,000
Parco eolico del San Gottardo SA	1,822	20
Senco Holding SA	1,136	1,069
./. impairment	-600	-500
Calore SA	978	978
TERIS Teleriscaldamento del Bellinzonese SA	120	-
ZET Zimmerli Energie–Technik AG in liquidation	-	2,000
./. impairment	-	-2,000
Total	17,410	8,653

The increase in capital of SPE Società per Partecipazioni Energetiche SA, was released through a a conversion of advances.

ZET Zimmerli Energie-Technik AG on liquidation was canceled from the Commercial Register during 2010.

4 Long-term securities	31.12.2010	31.12.2009
	CHF 1,000	CHF 1,000
Trianel Kohlenkraftwerk Lünen GmbH & Co.KG	38,178	38,178
Renewable Energy Investments SPC	15,678	19,806
./. impairment	-4,600	-3,100
Kraftwerke Mattmark AG	12,744	12,901
AKEB Aktiengesellschaft für Kernenergie-Beteiligungen Luzern	6,300	6,300
Airlight Energy Holding SA	2,862	2,636
Other	140	42
Total	71,302	76,763

The shares of Renewable Energy Investments SPC (REI) are valued at their historical cost. In 2010, REI has proceeded with a partial capital reimbursement. The impairment amount was determined on the basis of the latest NAV information (31.12.2009). The impairment amount was increased in 2010, following the decrease of euro exchange rate against the Swiss francs.

5 Advances and loans to participations	31.12.2010	31.12.2009
	CHF 1,000	CHF 1,000
SPE Società per Partecipazioni Energetiche SA	30,776	95,747
./. impairment	-12,068	-27,944
AET NE1 SA	4,737	6,537
Geopower Basel AG	2,628	2,628
./. impairment	-2,628	-2,628
Metanord SA	1,000	1,580
CEL Cerentino SA	466	536
TERIS Teleriscaldamento del Bellinzonese SA	300	-
Senco Holding SA	150	150
CEL Campo Vallemaggia SA	-	10
Total	25,361	76,616

The advance to SPE Società per Partecipazioni Energetiche SA (SPE) is partly sudordinated for an amount of CHF 15 million (31.12.2009: CHF 15 million) and it is subjected to an adjustment, due to the impairment of its subsidaries. The advance to Geopower Basel AG (subordinated for the amount of CHF 2.6 million) is subject to impairment as a result of the interruption of the project development. The advance to Metanord SA is subordinated for an amount of CHF 1 million and the one of Senco Holding SA is subordinated for an amount of CHF 0.11 million.

6 Other financial assets	31,12,2010	31.12.2009
	51.12.12010	5111212005
	CHF 1,000	CHF 1,000
Advance to EGL AG	3,145	4,709
Advance to TPWB GmbH & Co. KG	-	3,893
./. impairment	-	-1,029
Other	28	194
Total	3,173	7,767

The advance to EGL was made within the context of an energy supply agreement on the Italian market. The advance to TPWB GmbH & Co. KG was reimbursed with a single payment at the end of 2010 instead of being reimbursed according to the initial multi-year reimbursement schedule.

7 Intangible assets	Plant and equipment use rights	Energy pro- curement rights	Intangible assets under construction	Other intangible assets	Total
	CHF 1,000	CHF 1,000	CHF 1,000	CHF 1,000	CHF 1,000
Cost value at 01.01.2009	5,876	158,993	-	1,012	165,881
Reclassification	-	-	-	-	-
Additions	3,375	-	1,020	1,337	5,732
Disposals	-2,435	-7,410	-	-	-9,845
Cost value at 31.12.2009	6,816	151,583	1,020	2,349	161,768
Reclassification	-	-	-	-	-
Additions	-	-	2,333	-	2,333
Disposals	-	-	-	-	-
Cost value at 31.12.2010	6,816	151,583	3,353	2,349	164,101
Accumulated amortisation at 01.01.2009	-3,140	-9,544	-	-877	-13,561
Reclassification	-	-	-	_	-
Amortisation	-87	-9,536	-	-330	-9,953
Disposals	1,284	556	-	-	1,840
Accumulated amortisation at 31.12.2009	-1,943	-18,524	-	-1,207	-21,674
Reclassification	-	-	-	-	-
Amortisation	-157	-8,996	-	-495	-9,648
Disposals	-	-	-	-	-
Accumulated amortisation at 31.12.2010	-2,100	-27,520	-	-1,702	-31,322
Net carrying amount at 01.01.2009	2,736	149,449	-	135	152,320
Net carrying amount at 31.12.2009	4,873	133,059	1,020	1,142	140,094
Net carrying amount at 31.12.2010	4,716	124,063	3,353	647	132,779

The energy procurement rights mainly refer to an energy procurement right from EDF (termination 31.12.2027).

8 Receivables from goods and services	31.12.2010	31.12.2009	
	CHF 1,000	CHF 1,000	
Group companies	18,856	11,655	
Other related parties	664	306	
Third parties	162,196	179,673	
Total	181,716	191,634	

The balance includes receivables in foreign currency for EUR 98.7 million (EUR 91.3 million at 31.12.2009).

9 Other short-term receivables	31.12.2010	31.12.2009
	CHF 1,000	CHF 1,000
Group companies	-	-
Other related parties	652	393
Third parties	4,336	4,854
Total	4,988	5,247

10 Prepayments and accrued income		
To Trepayments and decraed meane	31.12.2010	31.12.2009
	CHF 1,000	CHF 1,000
Group companies	605	755
Other related parties	4,058	-
Third parties	10,924	13,630
Work in progress	1,129	648
Total	16,716	15,033

Work in progress refers to works in course of execution for third party customers.

11 Cash and cash equivalents	31.12.2010	31.12.2009
	CHF 1,000	CHF 1,000
Balances in CHF	51,394	7,046
Balances in foreign currency (at the end of year equivalent)	26,202	19,168
Total	77,596	26,214

All balances are freely available, excepted for the equivalent value of CHF 0.7 million (CHF 2.7 million at 31.12.2009) deposited in foreign bank accounts in euro for the coverage of commercial transactions in international markets.

12 Provisions	Onerous contracts of participa- tions	Energy sale onerous contracts	Indemni- fications and plant decommissi- oning	Others provisions	Total
	CHF 1,000	CHF 1,000	CHF 1,000	CHF 1,000	CHF 1,000
Carrying amount at 01.01.2009	-	22,500	12,180	5,392	40,072
thereof long-term	-	14,900	12,180	-	27,080
thereof short-term	-	7,600	-	5,392	12,992
Increase	-	-	500	197	697
Utilisation	-	-	-	-	-
Release	-	-7,600	-	-	-7,600
Carrying amount at 31.12.2009	-	14,900	12,680	5,589	33,169
thereof long-term	-	7,000	12,680	-	19,680
thereof short-term	-	7,900	-	5,589	13,489
Increase	3,500	-	530	-	4,030
Utilisation	-	-	-	-	-
Release	-	-7,900	-	-50	-7,950
Carrying amount at 31.12.2010	3,500	7,000	13,210	5,539	29,249
thereof long-term	3,500	1,200	13,210	-	17,910
thereof short-term	-	5,800	-	5,539	11,339

The provision for the onerous contracts of participations covers expected disbursements related to the commitments of AET in respect of the activity of its participations.

The provision for energy sale onerous contracts covers the future cost expected in respect of the execution of energy delivery contracts finalised in the past at sale prices below the average energy procurement of AET.

The provision for indemnifications and plant decommissioning cover the expected cost of indemnification related to the operation of own plants as well as the expected future cost of decommissioning AET plants at the end of their utilisation. The present value at the balance sheet date of the expected future expense was computed by applying a 4% interest rate; the provision increase in 2010 reflects the impact of the discounting.

The other provisions include the future expected operating cost arising from past events, of which CHF 1.4 million (2009: 1.5 million) related to the cost of litigation.

42 Januar Association and Redellities		
13 Long-term financial liabilities	31.12.2010	31.12.2009
	CHF 1,000	CHF 1,000
Dexia Dublin, 10.01.2008–10.01.2028 <sup>1</sup> , 3.4600%	150,000	150,000
Dexia Dublin, 01.06.2007–01.06.2022, 3.1425%	25,000	25,000
Zürcher Kantonalbank (ZKB), 18.08.2005–18.08.2025, 2.875%	20,000	20,000
Zürcher Kantonalbank (ZKB), 02.06.2006–02.06.2016, 3.375%	15,000	15,000
Total	210,000	210,000

<sup>1</sup> Repayment dates: CHF 50 million on the 10.01.2018, CHF 50 million on the 10.01.2023, CHF 50 million on the 10.01.2028

14 Payables from goods and services	31.12.2010	31.12.2009
	CHF 1,000	CHF 1,000
Group companies	4,092	1,445
Other related parties	1,877	-
Third parties	147,116	169,973
Total	153,085	171,418

The balance includes payables in foreign currency for EUR 106.9 million (EUR 99.3 million at 31.12.2009).

15 Short-term financial liabilities	31.12.2010	31.12.2009
	CHF 1,000	CHF 1,000
Liabilities toward financial institutions in CHF	-	15,000
Liabilities toward financial institutions in foreign currency	18,758	5,933
Total	18,758	20,933

16 Other short-term liabilities	31.12.2010	31.12.2009
	CHF 1,000	CHF 1,000
Group companies	-	-
Other related parties	-	-
Third parties	1,398	1,400
Total	1,398	1,400

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17 Accrued liabilities and deferred income	31.12.2010	31.12.2009
	CHF 1,000	CHF 1,000
Group companies	-	-
Other related parties	-	-
Third parties	15,524	16,349
Total	15,524	16,349

18 Energy sales		2010	2009
	CHF	1,000	CHF 1,000
Energy sales in Ticino	20	)2,880	170,840
Energy sales in Switzerland	1	17,856	189,276
Energy sales in Italy	50	00,188	395,484
Energy sales in Germany	40	57,488	472,948
Energy sales in France	15	55,642	163,698
Other income energy/sales		9,255	9,139
Total	1,4	53,309	1,401,385

19 Other operating income	2010	2009
	CHF 1,000	CHF 1,000
Own costs capitalised	3,442	3,356
Income from services	5,395	5,131
Other	3,877	3,755
Total	12,714	12,242

20 Energy purchase	2010	2009
	CHF 1,000	CHF 1,000
Purchases from participations	-42,718	-50,395
Purchases in Ticino	-31,190	-21,239
Purchases outside of Ticino	-1,297,216	-1,244,860
Total	-1,371,124	-1,316,494

The costs related to the energy withdrawn from the production participation held by the State of Canton Ticino (Officine idroelettriche della Maggia SA, Officine idroelettriche di Blenio SA, Verzasca SA) are included within purchases from participations.

21 Personnel expenses	2010	2009
	CHF 1,000	CHF 1,000
Salaries and other compensation	-20,522	-18,322
Social contributions	-4,293	-3,772
Other expenses	-491	-456
Recoveries from insurance companies	260	201
Total	-25,046	-22,349

Employees of the company	3	1.12.2010	31.12.2009
Full time equivalent			
Permanent employees		196.8	185.5
Temporary auxiliary employees		5.3	5.0
Apprentices		12.0	11.0
Total		214.1	201.5

22 Other operating expenses	2010	2009
	CHF 1,000	CHF 1,000
Water fees to the Canton Ticino State	-9,087	-9,087
Local taxes and other contributions	-1,870	-1,852
Other	-7,370	-9,082
Total	-18,327	-20,021

23 Financial income	2010	2009
	CHF 1,000	CHF 1,000
Interest income	994	2,718
Income from participations	442	408
Total	1,436	3,126

24 Financial expenses	2010	2009
	CHF 1,000	CHF 1,000
Interest payments and commissions	-7,393	-7,625
Exchange rate differences	-6,714	-721
Other	-1,700	-1,095
Total	-15,807	-9,441

25 Extraordinary income	2010	2009
	CHF 1,000	CHF 1,000
Profit from disposal of tangible and intangible fixed assets	63	1,581
Other	606	326
Total	669	1,907

26 Extraordinary expenses	2010	2009
	CHF 1,000	CHF 1,000
Increase of provision for onerous contracts of participations	-3,500	-
Creation of short-term provision for litigation	-	-1,500
Impairments of financial investments	-733	-8,553
Other	-	-600
Total	-4,233	-10,653

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27 Contingent liabilities	31.12.2010	31.12.2009
	CHF 1,000	CHF 1,000
Guarantees	118,744	88,373
Other commitments	2,000	313

Guarantees are issued in favor of foreign financial institutions to guarantee loans to the following participations:

	31.12.2010	31.12.2009
	CHF 1,000	CHF 1,000
CEG SpA and participations	76,554	68,832
AET CoGen Srl	21,580	2,373
AET Italia Srl	18,068	14,153
AET Idronord Srl	2,542	3,015
Total	118,744	88,373

The other commitments relate to residual commitments in respect of the acquisition of the share of the Parco eolico del San Gottardo SA (31.12.2009: residual commitments related to the acquisition of the shareholding into Senco Holding SA).

#### 28 Other non-recognisable commitments

In the context of the management of its energy portfolio, the AET has finalised various long-term energy acquisition contracts with irrevocable obligation:

Energy purchase contracts and market operations	Market operations	Long-term contracts
Cumulative volume <sup>1</sup>	CHF million	CHF million
2011	714	128
from 2 to 5 year	179	753
over 5 year	-	514

<sup>1</sup>The positions in foreign currency are converted at year end exchange rates. The long-term contracts mentioned above include indexing of the purchase price. The yearly value of the contract is estimated on the basis of the price level at 2010 year end.

In addition, AET has entered into an interconnection capacity agreement with expiration 2022 and with an annual volume of CHF 3.6 million (countervalue based on year end exchange rate and contract price index 2010).

At 31.12.2010 AET has no off-balance sheet lease commitments (31.12.2009: CHF 58'538).



## **29 Pension institutions**

At 31.12.2010	Coverage rate	Economic benefit/ economic obligations for the company	Contri- butions concerning the business period	Pension benefit ex- pense in the personnel expenses	Pension benefit obligations to pension institution
		CHF 1,000	CHF 1,000	CHF 1,000	CHF 1,000
Cassa Pensione Energia	107.9%	-	1,728	1,728	-
Fondo Pensionamento Anticipato dell'AET	92.5%	-	385	385	652
Total		-	2,113	2,113	652

At 31.12.2009	Coverage rate	Economic benefit/ economic obligations for the company	bu conce the bus		Pension benefit ex- pense in the personnel expenses	Pension benefit obligations to pension institution
		CHF 1,000	CHF	1,000	CHF 1,000	CHF 1,000
Cassa Pensione Energia	106.8%	-		1,375	1,375	2
Fondo Pensionamento Anticipato dell'AET	96.2%	-		352	352	393
Total		-		1,727	1,727	395

# 30 Transactions with related parties

Transactions with subsidiaries	2010	2009
	CHF 1,000	CHF 1,000
Energy sales	53,060	37,218
Services income	3,595	3,632
Energy purchase	16,255	-
Services expences	-	16
Advances paid	20,194	73,340
Receivables from goods and services	18,775	11,653
Prepayments and accrued income	-	-
Payables from goods and services	4,092	1,432
Accrued liabilities and deferred income	-	-
Guarantees	42,190	19,541

Transactions with associates	2010	2009
	CHF 1,000	CHF 1,000
Energy sales	3	2
Services income	738	757
Energy purchase	-	-
Services expences	-	15
Advances paid	9,720	38,070
Receivables from goods and services	81	16
Prepayments and accrued income	605	755
Payables from goods and services	-	13
Accrued liabilities and deferred income	-	-
Guarantees	76,554	68,832

Transactions with other related parties	2010	2009
	CHF 1,000	CHF 1,000
Energy sales	-	-
Services income	103	76
Energy purchase	42,718	50,395
Services expenses	26	401
Receivables from goods and services	25	1,027
Prepayments and accrued income	4,058	-
Payables from goods and services	-	-
Accrued liabilities and deferred income	-	-
Guarantees	-	-

### **31** Conversion to the Swiss GAAP FER

The 2010 financial statements were prepared for the first time in accordance with the Swiss GAAP FER accounting standards. The 2009 figures were restated to ensure comparability of the 2010 financial statements with prior year figures.

The impact of the restatement to the Swiss GAAP FER on AET's equity presents as follows:

	CHF 1,000
Equity at 01.01.2009 in compliance with Swiss Code of Obligations (CO)	124,989
Release of provision for plant reversions	69,000
Release of provision for market risks	58,879
Release of provision for promotion of renewable energy	3,000
Creation of provision for contracts of energy sales	-22,500
Conversion of non-current assets	132,737
Conversion of other items of balance	5,976
Equity at 01.01.2009 in compliance with Swiss GAAP FER	372,081

	CHF 1,000
Profit 2009 in compliance with Swiss Code of Obligations (CO)	13,812
Provision for plant reversions	28,000
Impairments	-5,423
Change in 2009 provisions	7,100
Increased depreciation compaired to CO	-288
Reduced profit from disposal of tangible and intangible fixed assets	-2,828
Effects of the Swiss GAAP FER conversion on accruals and other positions	58
Profit 2009 in compliance with Swiss GAAP FER	40,431

The impact of the restatement to the Swiss GAAP FER on AET's 2009 profit presents as follows:

#### 32 Risk assessment

The Board of Directors and the Management pay particular attention to the assessment and management of risk and to the resources necessary to meet industry standards. In order to improve the assessment and the management of risks, a systematic risk management framework has been introduced and integrated into the company management framework. The implementation of the new IT platform for the management of market risks is at an advanced stage, and various modules are already in operation; the platform is expected to become fully operative in the summer of 2011.

From a financial point of view, one of the major risks is related to weather conditions, as most of AET's hydro production is located in Ticino. The level of energy prices on the international markets is another of the main factors of success, and also of risk, as security of supply and the sale of surplus production of AET's flowing hydro power plants depends on market prices. There are also financial risks in the subsidiaries, especially in those that operate thermal power plants that are therefore exposed to fuel prices.

The commercial activity on the power markets involves the exposure of the AET to counterparty risks. AET trades mainly with large power companies in Switzerland and bordering countries. Limits have been set for each counterparty, depending on the assessment of their financial strength. Nevertheless, in this respect, AET is exposed to counterparty risk.

#### **33 Subsequent events**

No significant event.



ERNST & YOUNG 2 Opinion In our opinion, the financial statements for the year ended 31 December 2010 present a true and fair view of the financial position, the results of operations and the cash flows in accordance with Swiss GAAP FER. Ernst & Young Ltd Stefano Caccia Licensed audit expert (Auditor in charge) Claudio Cereghetti Licensed audit expert

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2212 2 222	
via the State Counci	il of the Canton of Ticino
6500 Bellinzona	
Bellinzona, 22 June	2011
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r. pol. Gianluigi Piazzini	Dr. oec. Giancarlo Prad
	6500 Bellinzona Bellinzona, 22 June : to the "Legge istituente l'Azie ancial statements for the 2010 relative proposal for allocatio I the corresponding financial s correctness of the positions an end the dated 17 June 2011 issued ith art. 727b and art. 729a of the hat: of balance sheet, income sid d to us and proposed for public been kept properly; s regarding the allocation of ente l'Azienda Elettrica Ticines financial statements of the A 11. we that you: the year 2010, which close of the profit presented by the B in of the Swiss GAAP FER isentation of the company fina- cich is basically three times the colligation Code, better rej of the Swiss GAAP FER, in o further improve company mi- , which was the subject of a to record a further significant related to the increase of gue ssue of guarantees in favour Directors and the Executive C



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# Company officers

### **Board of Directors**

Leidi Fausto	Chairman	
Netzer Marco	Vice Chairman	
Beffa Floriano		
Camponovo Aron		from 15.06.2010
Lombardi Sandro		
Ogna Ronald		
Pedrina Fabio		

# Management

CEO	from 01.01.2010
CO-CEO	from 01.01.2010
Head of administration division	from 01.07.2010
Head of projects and strategic investments division	from 01.09.2010
Head of production division	
Head of grid division	from 01.08.2010
Head of trading and sales division	
	CO-CEO Head of administration division Head of projects and strategic investments division Head of production division Head of grid division

# Grand Council's audit office

Camponovo Aron

up to 14.06.2010

Gianini Sergio

Piazzini Gianluigi

Prada Giancarlo

from 21.09.2010

# **Deputy auditor**

Paglia Erto

# **AET Group's audit office**

Ernst & Young, Lugano

# AET Group companies

#### Name

Location

AET NEI SA	Bellinzona - CH
Airlight Energy Holding SA	Biasca - CH
AKEB Aktiengesellschaft für Kernenergie – Beteiligungen Luzern (AKEB)	Luzern - CH
Calore SA	Locarno - CH
Ingegneria Impiantistica TKM Sagl	Locarno - CH
Geo-Energie Suisse AG	Basel - CH
Geopower Basel AG	Basel - CH
Kraftwerke Mattmark AG (KW Mattmark)	Saas Grund - CH
Metanord SA	Bellinzona - CH
Metanord Ingegneria SA	Bellinzona - CH
Parco eolico del San Gottardo SA (PESG)	Airolo - CH
Renewable Energy Investments SPC (REI)	Grand Cayman
Senco Holding SA	Locarno - CH
Senco Sagl	Locarno - CH
CEL Dalpe SA	Dalpe - CH
CEL Campo Vallemaggia SA	Campo Vallemaggia - CH
CEL Cerentino SA	Cerentino - CH
CEL Bedretto SA	Bedretto - CH
CEL Buseno SA	Buseno - CH
CEL Cauco SA	Cauco - CH
SPE Società per Partecipazioni Energetiche SA (SPE)	Bellinzona - CH
AET Italia Holding Srl	Milano - I
AET CoGen Srl	Gavirate - I
AET Idronord Srl	Milano - I
AET Italia Srl	Milano - I
Calore Elettricità Gas SpA (CEG)	Como - I
Bio Elettricità Occimiano Srl (BEO)	Como - I
Bio Energia Castellanza Srl	Castellanza – I
Bio Energia Guarcino Srl (BEG)	Guarcino - I
Biogen Chivasso Srl	Chivasso - I
Nord Energia SpA	Milano - I
Cavo Mendrisio–Cagno Srl (CMC Srl)	Gavirate - I
CMC MeSta SA	Bellinzona - CH
Octad SA	Lugano - CH
PurEnergy SA	Luxembourg - L
Quadra Srl	Como - I
REnInvest SA	Chiasso - CH
Tele Ticino SA	Melide - CH
TERIS Teleriscaldamento del Bellinzonese SA (TERIS)	Giubiasco - CH
Trianel Kohlekraftwerk Lünen GmbH & Co. KG (TKL)	Aachen - D
ZET Zimmerli Energie–Technik AG in liquidation	Zofingen - CH

Activity		Nominal equity at 31.12.2010	Participation at 31.12.2010	Participation at 31.12.2009
Detention transit power grid in Ticino	CHF	4,000,000	100.00%	100.00%
Exploitation of alternative energy technologies	CHF	16,150,000	15.40%	18.10%
Detention of sub-participation and nuclear energy procurement rights	CHF	90,000,000	7.00%	7.00%
Production of heat/refrigeration	CHF	2,000,000	48.90%	48.90%
Engineering services in favour of Calore SA	CHF	50,000	48.90%	48.90%
	CHF	700,000	14.30%	_
Research in the geothermal energy field	CHF	6,136,000	4.80%	4.80%
Sub-participation through EGL. Hydroelectric production	CHF	90,000,000	8.40%	8.40%
Construction of gas distribution plants	CHF	18,594,000	31.00%	29.40%
Engineering services in favour of Metanord SA	CHF	100,000	31.00%	_
Construction and management of windpark on St. Gotthard	CHF	100,000	70.00%	20.00%
Investment vehicle for the construction of renewable energy plants	EUR	50,187,000	20.10%	20.10%
Acquisition of participations in the hydroelectric micro power plants	CHF	150,000	50.00%	50.00%
Engineering services in favour of hydro power plants promoted by Senco Holding	CHF	20,000	50.00%	50.00%
Energy production, micro hydroelectric power plant	CHF	200,000	9.00%	9.00%
Energy production, micro hydroelectric power plant	CHF	200,000	10.00%	10.00%
Energy production, micro hydroelectric power plant	CHF	200,000	10.00%	10.00%
Development of micro hydroelectric power plant	CHF	200,000	10.00%	10.00%
Development of micro hydroelectric power plant	CHF	100,000	10.00%	10.00%
Development of micro hydroelectric power plant	CHF	100,000	10.00%	10.00%
Subholding	CHF	8,000,000	100.00%	100.00%
Subholding	EUR	6,767,900	100.00%	_
Energy production from thermal power plant gas	EUR	100,000	100.00%	100.00%
Hydroelectric energy production	EUR	1,000,000	90.00%	90.00%
Energy trading	EUR	100,000	100.00%	100.00%
Production of electrical and thermal energy	EUR	5,000,000	50.00%	50.00%
Energy production from biofuel power plant	EUR	50,000	50.00%	50.00%
Construction of biofuel power plant	EUR	100,000	_	35.00%
Energy production from biofuel power plant	EUR	100,000	25.00%	25.00%
Construction of biofuel power plant	EUR	20,000	25.00%	25.00%
Management of cross-border interconnection power line (Merchant Line)	EUR	10,200,000	40.00%	40.00%
Detention of Stabio border – Cagno power line	EUR	20,000	40.00%	100.00%
Detention of Mendrisio – Stabio border power line	CHF	14,000,000	40.00%	100.00%
Not active company	CHF	100,000	50.00%	50.00%
Investment vehicle in renewable energy	EUR	100,000	_	20.00%
Main Contractor for the construction of biofuel-fired power plants	EUR	20,000	50.00%	50.00%
Promotion of investments in renewable energy	CHF	600,080	-	26.70% <sup>1</sup>
Radio and television productions	CHF	4,950,000	11.00% <sup>2</sup>	11.00% <sup>2</sup>
District heating	CHF	200,000	60.00%	-
Production of energy from the coal-fired power plant in Lünen	EUR	147,944,200	15.80%	15.80%
	CHF	200,000	-	100.00%

# Statistical information

### 90 **Production in Ticino (in GWh)**

Production from existing plants in Ticino in 2010 (deducting pumping energy and excluding SBB) decreased by 9% and was equal to 109% of the multiannual average. 2010 was the first year of complete production of the Giubiasco incinerator's power plant.

	Winter	Summer	Year	2009
Biaschina	130	270	400	451
Piottino	113	185	298	339
Stalvedro	20	36	56	64
Tremorgio	7	2	9	7
Ponte Brolla	6	7	13	14
Lucendro	59	30	89	152
Verzasca	93	182	275	262
Morobbia	18	29	47	48
Giumaglio	8	18	26	28
Ticinetto	2	7	9	10
Stampa	9	10	19	18
Ceresa	4	7	11	12
Calcaccia	4	10	14	15
Minor stations and private producers	15	21	36	36
ACR	46	52	98	13
Subtotal	534	866	1,400	1,469
Maggia	503	769	1,272	1,475
Blenio	415	531	946	1,020
Total	1,452	2,166	3,618	3,964

# Consumption in Ticino (in GWh)

Electrical power consumption in the Canton Ticino increased by 7% (+6.6% in winter, +7.2% in summer).

	Winter	Summer	Year	2009	Increase %
AEC Airolo	13	8	21	21	0.0
AEC Ascona	32	29	61	58	5.2
AEM Massagno	37	24	61	58	5.2
AGE Chiasso SA	66	57	123	120	2.5
AIL Lugano SA	626	514	1,140	1,097	3.9
AIM Mendrisio	86	74	160	149	7.4
AMB Bellinzona	168	132	300	290	3.4
AMS Stabio	69	69	138	113	22.1
CE Faido	9	6	15	15	0.0
SES Locarno SA	414	285	699	661	5.7
TIMCAL SA	58	71	129	85	51.8
Alptransit	45	47	92	78	17.9
SSC and others	12	12	24	25	-4.0
Total	1,635	1,328	2,963	2,770	7.0

AlL Lugano SA
AEM Massagno
AIM Mendrisio
AMS Stabio
AGE Chiasso SA
SES Locarno SA
AEC Ascona
AMB Bellinzona
AEC Airolo
CE Faido
End customers AET



# 92 **Production and procurement (in MWh)**

Hydroelectric production of AET, including affiliates and fees, was 1,585 million kWh, 10.3% lower than in 2009. The nuclear affiliate recorded a decrease by 23.7%, from 316 million kWh in 2009 to 241 million kWh in 2010. The purchase of energy increased by 34% compared with the previous period.

		Winter	Summer	Year	2009
Own muchustian	Ctolucedro	10.020	 25.870	FF 70 <i>C</i>	C2 074
Own production	Stalvedro	19,926	35,870	55,796	63,974
	Tremorgio	7,414	1,437	8,851	7,729
	Piottino	112,593	184,922	297,515	338,680
	Biaschina	130,469	269,802	400,271	451,057
	Ponte Brolla	5,903	7,559	13,462	13,827
	OFIMA payement	7,168	25,664	32,832	37,056
	Photovoltaic	105	304	409	337
Participations	Verzasca	30,810	60,763	91,573	87,661
	Blenio	77,177	102,802	179,979	220,785
	Maggia	107,473	163,168	270,641	300,911
	Mattmark	24,062	25,944	50,006	70,486
	AKEB (nuclear)	138,126	89,705	227,831	302,622
	KK Leibstadt	7,593	5,327	12,920	13,984
	AET CoGen	31,163	30,608	61,771	50,014
Energy's purchase	Purchase <sup>1</sup>	8,930,829	7,769,465	16,700,294	12,312,727
	Exchange power	4,984	613	5,597	1,295
Total		9,635,795	8,773,953	18,409,748	14,273,145

<sup>1</sup> The purchase includes 977 million kWh for the italian market in 2010 and 648 million kWh in 2009.

## **AET sales (in MWh)**

AET's distribution to customers increased by 196 million kWh from 2009 (+7.5%). The share of demand in the Canton covered by AET was 94.7%, compared to 94.2% in 2009. Energy's sale recorded an increase of 3,817 million kWh (+32.6%) compared with the previous period.

		Winter	Summer	Year	2009
Users	Distribution companies	1,460,429	1,102,522	2,562,951	2,422,049
	Final customers	114,254	129,942	244,196	188,896
Energy's sale <sup>1</sup>	Sale	8,011,606	7,500,329	15,511,935	11,694,915
	Exchange power	24,699	27,118	51,817	59,466
Total		9,610,988	8,759,911	18,370,899	14,365,326
Own consumption and losses		24,774	14,075	38,849	32,916

<sup>1</sup> The energy's sale includes 977 million kWh for the italian market in 2010 and 648 million kWh in 2009.



# 94 **Production and procurement AET**



**Supply** 



